

**BEFORE THE
PUBLIC SERVICE COMMISSION
OF SOUTH CAROLINA**

Docket No. 2008-325-C

**EXHIBIT AA-2 TO
DIRECT TESTIMONY OF
AUGUST H. ANKUM, PH. D.**

**ON BEHALF OF
TIME WARNER CABLE INFORMATION SERVICES (SOUTH CAROLINA) LLC**



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About Us



Farmers Telephone Cooperative, Inc. (FTC), founded in 1951, is a local, multi-faceted telecommunications company headquartered in Kingstree, SC. Serving over 60,000 customers within a coverage area of 3000 miles, we provide cutting-edge technology to businesses and residents in Williamsburg, Lee, Sumter, Clarendon and Florence counties. A veteran in the telephone industry, FTC is the 3rd largest telephone cooperative in the United States. From a humble beginning utilizing a crank type

switchboard to serve 52 homes, FTC has evolved into a state-of-the-art organization offering local, long distance, paging, digital wireless, Internet access, and DSL services. Customers can choose from our wide array of products and services at any of our seven conveniently located full-service business offices.

Two affiliate corporations fall under FTC's umbrella; namely, FTC Communications, Inc. (with two divisions, Farmers Long Distance and FTC Wireless), and FTC Diversified Services, Inc. Services, capabilities and products are explained in detail on other pages of this site.

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Bundled Residential Services

FTC Residential Bundle* \$89.95 (includes the following equipment)

- Local Service
- Caller ID
- Call Waiting/Call Waiting Cancel
- Automatic Call Return
- Message Center Plus
- Inside Wire Maintenance
- USA Unlimited (long distance plan)
- Blast DSL

FTC DSI Residential Bundle* \$89.95 (includes the following equipment)

- Local Service
- Caller ID
- Call Waiting/Call Waiting Cancel
- Automatic Call Return
- Message Center Plus
- Inside Wire Maintenance
- Coast-to-Coast (long distance plan)
- Blast DSL

*Local Service and Account Number Billing is required to have the Residential Bundle

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Calling Plans - Residential

ZoneCall Plus (ZCP)

- **\$29.95** per month, includes Residential local service
- Unlimited local calling
- **Unlimited calling within your calling zone and any other FTC Family Member**
- 10 digit dialing required
- FLD PIC required*
- \$3.00 charge for detailed billing
- Voice usage only

AmeriZone Nationwide (FNW)

- **\$49.95** per month, includes Residential local service
- **Unlimited local calling**
- 1,000 minutes Anytime/Anywhere in the Continental USA (Excludes Alaska and Hawaii – these calls are billed by the FLD calling plan selected)
- Excess minutes of the cap will be billed at 4.9 cents per minute
- 10 digit dialing required
- FLD PIC required*
- \$3.00 charge for detailed billing
- Voice usage only

USA Unlimited (USUAN)

- **\$38.95** per month, **does not** include Residential local service
- **Unlimited nationwide calling in the Continental USA**** (Excludes Alaska and Hawaii – these calls are billed by the FLD calling plan selected)
- 10 digit dialing required
- FLD PIC required*
- \$3.00 charge for detailed billing
- Voice usage only

*Long Distance services provided by Farmers Long Distance, Inc.

**FTC reserves the right to move any customer with excess of 150% average usage to another plan

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If you live in the town of Kingstree, you have a choice for local telephone service with FTC Diversified Services. We offer lower rates for local service, high speed DSL service, and unlimited calling plans. Call 355-2500 or come by our Main Street office to apply for service today.

[more](#)**Lake City Market**

Lake City has a choice for local telephone service with FTC Diversified Services. There are many advantages to switching you local service to a local company. We live and work in your neighborhood with a local business office on Main Street and local repair technicians. Call today to switch, 374-2500.

[more](#)**Sumter Market**

Our Sumter network coverage area is constantly growing ([map](#)). There's a good chance you can have FTC Diversified Services for your local telephone and DSL service. If you're not in our present coverage area, call us for future network expansion plans for your area, 774-2500.

[more](#)**Manning Market**

We are now constructing Phase II in Manning. The ([map](#)) of our Manning Phases will show you the areas of network coverage we have completed and the areas under construction now in Manning. We will begin accepting applications for service in Phase II this summer and continue through the remainder of 2006. Call today and start saving, 433-2500.

[more](#)**Bishopville Market**

The entire town of Bishopville now has a choice for their local telephone service! FTC Diversified Services network construction is complete. Please call 483-2500 or stop by the Church Street business office to apply for local phone service, high speed Internet and an unlimited calling plan today.

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FTC Diversified Services

If you live in the town of Kingstree, Lake City, Manning, Sumter, or Bishopville, you may have a choice for your local telephone service. **FTC Diversified Services**, a subsidiary company of FTC, is now offering local telephone services in these areas.

With local customer service and repair, FTC Diversified Services is proud to be a part of our local communities. Each of these towns has a local business office where you can pay your bill in person or discuss your telecommunications needs with a customer service representative.

By switching your service to FTC Diversified Services, you have many advantages:

- Lower Rates . . . save 10% or more every month!
- Money-Saving [Unlimited Calling Plans](#) and [Bundled Service Packages](#)!
- Long Distance Service with a local company . . . [FLD](#)!
- [Advanced Calling Features](#) . . . such as Caller ID and Voice Mail!
- [Blast DSL](#) High-Speed Internet . . . 50 times faster than dialup!
- [On-line billing](#) . . . you can pay and receive your bill on-line!
- No charge to switch . . . and remember, you'll save money each month!

Call today to switch your local telephone service to a local company and to learn how FTC Diversified Services can help your home or business:

Bishopville 483-2500
 Kingstree 355-2500
 Lake City 374-2500
 Manning 433-2500
 Sumter 774-2500

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Feature	Desc.	Cost
<input type="checkbox"/> Alert Line	more info	\$2.00
<input type="checkbox"/> Anonymous Call Rejection	more info	\$3.00
<input type="checkbox"/> Anonymous Call Rejection with Caller ID	more info	\$1.00
<input type="checkbox"/> Automatic Call Return	more info	\$3.00
<input type="checkbox"/> Automatic Redial	more info	\$3.00
<input type="checkbox"/> Call Forward	more info	\$1.25
<input type="checkbox"/> Call Forward Busy (Variable)	more info	\$1.25
<input type="checkbox"/> Call Forward No Answer (Variable)	more info	\$1.25
<input type="checkbox"/> Call Hold	more info	\$0.50
<input type="checkbox"/> Call Screening - Accept*	more info	\$3.00
<input type="checkbox"/> Call Screening - Reject*	more info	\$3.00
<input checked="" type="checkbox"/> Call Waiting/Call Waiting Cancel	more info	\$2.50
<input type="checkbox"/> Call Waiting ID	more info	\$3.00
<input checked="" type="checkbox"/> Caller ID*	more info	\$6.00
<input type="checkbox"/> Caller ID Block	more info	\$2.00
<input type="checkbox"/> Do Not Disturb*	more info	\$2.00
<input checked="" type="checkbox"/> Message Center Plus	more info	\$4.00
<input type="checkbox"/> Personal Ringing	more info	\$2.00
<input type="checkbox"/> Preferred Call Forward	more info	\$2.50
<input type="checkbox"/> Priority Ringing	more info	\$3.00
<input type="checkbox"/> Speed Dialing - 30 Numbers	more info	\$2.50
<input type="checkbox"/> Speed Dialing - 8 Numbers	more info	\$1.25
<input type="checkbox"/> Telemarketer Screening	more info	\$1.50
<input type="checkbox"/> Three Way Calling	more info	\$1.50

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FAQs

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What is DSL?

DSL uses broadband technologies to provide your data and voice needs over a single copper wire entering your home or business.

How much will FTC's BlastDSL cost?

FTC's DSL is \$44.95 per month for business service and \$34.95 for residential service in addition to your local service. FTC provides you with a DSL router and on-site installation. A one time connection fee may apply.

What speeds can I obtain with FTC's BlastDSL?

With DSL you can enjoy up to 1.5 megabits per second download speed and up to 512 kilobits per second of upload speed. That's 28 times faster than the highest attainable dial-up speeds with a 56K modem.

Can I talk on my phone while I am using FTC's BlastDSL?

Yes. You can enjoy high-speed Internet access and talk on the phone at the same time.

What do I need on my computer to use BlastDSL?

All you need is an ethernet port on your computer and an operating system that supports TCP/IP.

Will I still have the ability to access the Internet via a dial-up modem?

Yes. If you are away from home while traveling you still have access via regular dial-up to the Internet to read your mail or perform any other Internet tasks.

Do I need to purchase Router Insurance?

No. Your router insurance is included in your monthly charge for DSL.

Do I need to return anything to FTC if I discontinue my DSL service?

If you received an FTC Router, yes. You must return the entire Router Kit (router, ac adapter, CD and guide, telephone cable and ethernet cable) or you will be billed \$125 for not returning the [Router Kit](#).

If you provided your own router, no.

Can I have more than one computer at my home with BlastDSL?

Yes. FTC's BlastDSL utilizes a fully functioning Internet router and you can connect several computers via a simple network hub. Note: FTC only provides tech support for one computer at your residence.

Is BlastDSL available in my area?

Every service request will require a field investigation to determine service eligibility. Thank you for your patience as we strive to meet your broadband requirements.

Effective April 1, 2006, the Farmers Telephone Cooperative, Inc. ("Company") discontinued its Digital Subscriber Line (DSL) Access Services in the John Staurulakis, Inc. (JSI) Tariff F.C.C. No. 1. The Company will remain in the JSI Tariff F.C.C. No. 1 for all other services, including switched access, special access and miscellaneous services.

The Company will make Wireline Broadband Internet Transport (WBIT) available to non-affiliate Internet Service Providers (ISPs) under nondiscriminatory rates, terms and conditions. [Click here](#) to view FTC's current WBIT tariff. If you have any questions, please

contact us at the Company's offices at 1101 East Main Street, Kingstree, South Carolina or by calling (843) 382-2333.



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Wireless Rate Plans

Individual Cell Phone Plans

Be a part of the largest wireless calling community in the U.S. and never pay domestic long distance or roaming charges! Choose any plan \$59.99 and higher and enjoy Rollover® Minutes, Unlimited Mobile to Mobile (M2M) minutes and Unlimited nights and weekends.

[more](#) ▶

Family Talk Cell Phone Plans

Share minutes and save. Get the first two lines for one low price. Each additional line is just \$9.99 per month. Enjoy Rollover® Minutes, Unlimited Night & Weekend minutes for all lines, Unlimited Mobile to Mobile (M2M) calling customers nationwide and you never pay roaming or wireless long distance.

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Pre-Paid Options

Pay As You Go is wireless made easy. Simply pay in advance for what you need. No long-term contracts, credit checks or surprise bills - just all the benefits of wireless, with no complications. Enjoy Rollover® Balance™, No long distance or roaming fees across out national service area and a \$ 10 dollar PIN is included to get you started. Track your usage—You will receive a text message with your updated balance after each call. Refill your minutes 24/7

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Business Plans

FTC Wireless is focused on specialized business price plans that provide even greater advantages. Whether your business takes you across America or just around town, we have the plan for you!

Multi-line Business Discounts* Your discounts grow as your business and wireless needs grow. Consolidate all your wireless business with FTC Wireless and receive discounts on your service. Business discounts start with as few as five lines in your business' name. Save money with volume discounts - another large benefit of doing business with FTC Wireless.

[more](#) ▶

PDAs and Smartphones

Access and manage your personal e-mail from up to 3 accounts with a PDA wireless handheld. Send, receive forward and reply to messages while on the go. Plans include text, IM or video messages with Unlimited M2M Messaging and/or tethering options*.

[more](#) ▶

Blackberry Personal Plans

Access and manage e-mail from up to 10 ISP accounts with a BlackBerry® Wireless handheld. Send, receive, forward and reply to messages while on the go! Service is not available at all times in all places. View Map and Coverage Limitations. This rate plan may not be used with BlackBerry® Enterprise Server to access corporate e-mail.

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Blackberry Connect Plans

With PDA Connect for BlackBerry® Connect, email messages are automatically delivered to your Nokia E62 or Palm® Treo™ 680 device. You can easily send, receive and reply to emails and calendaring at your convenience. Customers can use BlackBerry® Connect on the Treo™ 680 and the Nokia E62 to access corporate email on the BlackBerry® Enterprise Server (BES); the Nokia E62 also supports BlackBerry® Internet Service (BIS) for access to personal (ISP) email accounts.

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Data Connect Plans

With Data Connect for your laptop - you can send and receive email, browse the Internet, and access your corporate intranet while on the go by connecting your laptop to the Internet over the AT&T wireless network. Service is not available at all times in all places. View Map and Coverage Limitations.

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Nation GSM Plans

Plan Name	Monthly Cost	Anytime Minutes	Night/Wk Minutes	Add'l Minutes	Long Distance	Roaming	Mobile to Mobile
Nation 450 w/Rollover	\$39.99	450	5,000	\$0.45	Included	Included	Unlimited
Nation 900 w/Rollover	\$59.99	900	Unlimited	\$0.40	Included	Included	Unlimited
Nation 1350 w/Rollover	\$79.99	1,350	Unlimited	\$0.35	Included	Included	Unlimited
Unlimited Voice Plan	\$99.99	Unlimited	Unlimited	\$0.00	Included	Included	Unlimited

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Rollover Minutes: Unused Anytime minutes roll over for up to 12 months. Rollover only applies to the included anytime minutes. Night & Weekend Minutes do not roll over. Rolled-over minutes are not redeemable for cash or credit and are not transferable. Minutes do not roll over until after the first billing cycle. Unused minutes are forfeited on non-qualifying plans.

A termination fee as shown in the rate plan brochure is applicable to any line terminated prior to the end of its contract term. An \$18 activation fee applies to each line. FamilyTalk plans are limited to four additional lines and require account holder of primary number to be in good standing and liable for all monthly billings. FamilyTalk plans are available only with select AT&T rate plans and include only package minutes included with primary number and are shared by the additional lines. If the rate plan for the primary number is changed to an ineligible plan or the primary number is disconnected, one of the existing additional lines shall become the primary number on the rate plan previously subscribed to by the former primary number.

Customer must use a GSM phone programmed with AT&T Wireless preferred roaming database. Airtime billed in one-minute increments. See the Region Coverage Area map for more detail.

Included Long Distance: Applies to calls originating and terminating within the 50 States. Airtime charges apply. Calls subject to taxes, universal service charge, gross receipts surcharge and other charges, which are subject to change. Airtime and other measured usage are rounded up to the next full minute at the end of each call for billing purposes.

Pay-Per-Use Text Messaging is included with new service, \$0.20 per message sent or received. You may remove Text Messaging at any time by contacting FTC Wireless.

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Farmers Telephone Cooperative

Blazing the Way to Triple Play

Founded in 1951, Farmers Telephone Cooperative (FTC) is a multi-faceted telecommunications company serving over 60,000 customers within a coverage area spanning 3,000 square miles in South Carolina. FTC provides local and long distance communication services and Internet access.

FTC required an IP-based network infrastructure that would support the "Triple Play" of voice, video and data services, ones essential for a telephone company to stand above the rest in a rapidly evolving communications market where satellite and emerging CLECs are competing for customers by offering packaged entertainment and Internet services.

Network Requirements

FTC's network needed to match the availability and reliability of a circuit-based telephone network which it was accustomed to. With this in mind, FTC began working with Extreme Networks® to meet requirements for carrier grade availability with network resiliency and essential device redundancies that work to keep the network operating for thousands of customers on a 24x7 basis.

The new network had to be capable of supporting emerging IPTV services using wire speed Layer 2 Ethernet with non-stop forwarding, traffic prioritization and device redundancy. The network vendor needed to provide a simplified solution that installs easily in as many as 17 of FTC's Central Offices and can be maintained and upgraded both quickly and easily.

"Not only does Extreme Networks deliver availability with fast failover as well as switching performance requirements suited for IPTV, but also we have experienced a simple and fast installation of devices that went beyond our expectations."

— Gene Failmezger
IP Video Engineer

Challenge

- Deliver converged voice, video and data services to residential and small business users over a highly reliable and cost-effective IP infrastructure.

Solution

- Extreme Networks' BlackDiamond and Summit Metro Ethernet platforms supporting 10 Gigabit and Gigabit bandwidth with non-stop forwarding, prioritized traffic and high availability.

Result

- FTC benefits from a scalable Metro network capable of aggregating thousands of ADSL lines from an ATM backhaul and powerful enough to deliver MPEG-4 AVC-class IPTV video scalability.



A Metro Solution For Today's Converged World

FTC chose Extreme Networks BlackDiamond® modular switching platform for the core of the network and the Summit 200 fixed switches for the edge of the network. This resulted in robust Quality of Service (QoS) that allows bandwidth to be prioritized for voice and video applications and to provide network level availability with scalability.

Extreme Networks' BlackDiamond switching platform provided 10 Gigabit bandwidth and bandwidth prioritization with the flexibility to support any type of IP service, including robust data, voice and IP video combined with carrier-class redundancy in a NEBS Level 3 rated device.

The edge of the network is supported by Extreme Networks' versatile Summit 200 fixed switches, providing the necessary bandwidth, reliability and simplicity to deliver converged services.

The network ring is supported by Extreme Networks' 10 Gigabit bandwidth enabling, the aggregation of thousands of ADSL connections fed up from the customer premises. This supports future television applications based on MPEG4-AVC technology while easily handling voice and data, with low latency and high performance network throughput.

"We have built a new IP network with the carrier-grade reliability that we are accustomed to with traditional circuit networks as we establish the foundation for emerging video and voice applications," said Gene Failmezger, IP video engineer for FTC. "Not only does Extreme Networks deliver availability with fast failover as well as switching performance requirements suited for IP TV, but also we have experienced a simple and fast installation of devices that went beyond our expectation."

Fault Tolerant Metro Networks

From the network level to the device level, Extreme includes all of the necessary elements to provide high availability.

The BlackDiamond 6800 series chassis supports a number of features that promote network availability, including a passive backplane with redundant load sharing and hot-swappable switch fabric modules.

The modular switch supports hitless failover so that if one Management Switch Module (MSM) fails, the second MSM will automatically take over management responsibility for the entire switch. These features are critical for both Metro and enterprise core networks that run mission-critical applications.

Simplified Installation and Powerful Business Results

The deployment of FTC's new Metro network infrastructure was made easy with Extreme Networks' well-designed software and device reliability. The installation of the new network went as well as FTC could have envisioned, as it was simple to install and configure. With the network functioning well and handling all the converged applications, the time network operators have to spend tuning and refining performance is reduced, thus saving time and money. FTC was able to offer more choices for IP communications, multimedia and Internet services to its customers.



www.extremenetworks.com

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http://www.extremekorea.co.kr/libraries/customerprofiles/CPFTC_1173.pdf

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Farmers Telephone Cooperative Chooses Occam BLC 6000 to Deliver MPEG-4-based IP TV; Nation's Third-Largest Telephone Cooperative Expects to Install BLC 6000 in More Than 600 Sites

SANTA BARBARA, Calif. -- Occam(R) Networks Inc. (OTCBB: OCCM), a supplier of innovative Ethernet- and IP-based loop carrier equipment to telecommunications companies worldwide, today announced that Farmers Telephone Cooperative Inc. (FTC) has selected the Occam BLC 6000(TM) System to build the broadband network that will deliver Triple Play services, voice, video and high-speed data to its 60,000 subscribers in eastern South Carolina. The video portion of the network will utilize MPEG-4 Encoding, one of the first commercial deployments of MPEG-4 in North America.

The cooperative is in the process of upgrading its existing access network to a complete Ethernet- and IP-based network that provides its subscribers with services equal to those available to subscribers in urban and suburban areas of the country. It will change from its current TDM switch to a softswitch in late summer of 2005. FTC has recently installed the nation's first all-MPEG-4 AVC digital headend using the Tut Systems Astria(R) Digital TV platform and will use the Occam BLC 6000 System's Gigabit Ethernet transport to deliver a full range of Triple Play services including Digital TV.

"We trialed broadband loop carriers from all the major manufacturers, but only the Occam BLC provided the functionality we needed today," said Richard Haddock, chief engineer for FTC. "Because we are moving to an all Ethernet and IP network and the Astria Digital TV platform is IP-based we needed an IP-based loop carrier that could provide POTS, T1 and ADSL2 Plus capabilities today, as well as deliver MPEG-4 AVC. MPEG-4 opens the door for the delivery of high-definition (HD) TV to our subscribers and we feel Occam can best deliver it."

FTC currently has approximately 450 AFC remote cabinets installed in its network. Because it is heavily invested in this infrastructure, it was important to the company to be able to leverage its existing investment.

"Our ability to install the BLC 6000 1RU product in our existing infrastructure is an enormous cost savings for us," Haddock commented. "Between the Occam 1RU BLC and the large chassis we have maximum flexibility in installation and network design."

The cooperative already has Occam equipment deployed and expects to install the Occam broadband loop carrier in more than 600 remote sites when the installation is completed, and plans to commercially launch its Digital TV service in the fourth quarter of 2005.

Haddock continued, "We wanted a company with as much experience in building this new, state-of-the-art network as possible. Occam's reputation in the industry is very strong. And, we were very excited to hear that they had introduced an active fiber card for the BLC 6000 platform that will provide an easy migration path to fiber-to-the-premise (FTTP) when we are ready to deploy it."

"Our customers know that Ethernet and IP are 'must have' access network technologies if they are going to deliver new revenue-generating services like Digital TV cost-effectively," said Russ Sharer, vice president of sales and marketing for Occam. "We are excited to see the deployment of the BLC 6000 in the kind of innovative access network FTC is building. It is exactly the kind of network that the product was designed for -- a network with the bandwidth to deliver Triple Play services cost-effectively with maximum simplicity, flexibility and scalability."

About Farmers Telephone Cooperative Inc.

Farmers Telephone Cooperative Inc. (FTC), founded in 1951, is a multifaceted telecommunications company providing cutting-edge technology to South Carolina businesses and residents in Williamsburg, Lee, Sumter, Clarendon and Florence counties. FTC currently offers local, long distance, paging, digital wireless, Internet access and DSL services to more than 60,000 customers within a coverage area of 3,000 miles. A veteran in the telephone industry, FTC is the third-largest telephone cooperative in the United States. The company is headquartered in Kingstree, S.C., and has seven business offices. Additional information can be found at www.ftc-i.net.

About Occam Networks Inc.

Occam Networks Inc. develops and markets innovative Broadband Loop Carrier networking equipment that enables telephone companies to deliver voice, data and video services. Based on Ethernet and Internet Protocol (IP) technologies, Occam's equipment allows telecommunications service providers to profitably deliver traditional phone services, as well as advanced Voice over IP, residential and business broadband, and digital television services through a single, all-packet access network. Occam is headquartered in Santa Barbara, Calif. Additional information can be found at www.occamnetworks.com.

Portions of this press release may contain forward-looking statements regarding future events or the future performance of Occam Networks. Forward-looking statements involve risks and uncertainties, which could cause actual results to differ materially from any future performance suggested in such statements. Rapidly changing technologies and market conditions may require changes to Occam's products. Occam does not undertake any obligation to publicly update any forward-looking statements as a result of new information, future events or otherwise. Please also refer to the company's most recent quarterly report on Form 10-Q, annual report on Form 10-K and other filings with the SEC. These filings contain and identify other important factors that could cause actual results to differ materially from those contained in any forward-looking statements.

DSLAM is Digital Subscriber Line Access Multiplexer.

TDM is Time Division Multiplexing.

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Astria is a registered trademark of Tut Systems Inc.

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Tut deploys first MPEG4 headend

Jun 2, 2005 12:44 PM, By Vince Vittore

Farmers Telephone Cooperative of South Carolina will be the first telco in North America to deploy an MPEG4-AVD digital headend, according to Tut Systems, which announced the deployment today.

Based in Kingstree, S.C., Farmers will use Tut's Astria Digital TV platform to serve as the core video processing system for its headend. Tut also is providing systems integration services for the project, which is expected to culminate in a fourth quarter service launch.

FTC, the third largest telephone cooperative in the U.S., serves more than 60,000 customers and will add the video service to its existing local, long-distance, paging, wireless, high-speed Internet, business and data networking products.

The move to MPEG4 gives the company about a 40% bandwidth savings compared to traditional MPEG2 encoding, said Craig Bender, vice president of marketing and corporate development for Tut.

"You get the savings in the cost of transport," he said. "You can send signals further over DSL so you don't have to push fiber as deep."

At the same time, there's four to five times more processing power required in MPEG4-AVD versus MPEG2. Typically, signals coming off of satellite will be converted from MPEG2 to MPEG4 by the Astria platform. Off-air channels will be encoded from their analog format.

The deployment comes at a time when the telco TV industry is anxious to get the MPEG4 solutions out for testing. However, the entire chain of suppliers, from chip vendors to set-top box manufacturers, have been behind schedule, Bender said.

"We've got a couple [of set-tops] being trialed now," he said. "We had hoped to have a number of alternatives available right now, but it's going to take another three months to get all the bugs worked out."

At next week's Supercomm show, several set-top vendors are expected to have prototype MPEG4 boxes, but they won't be in their final version until later this summer. In Farmer's case, the telco is using a reference design for testing purposes.

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Farmers Telecom Selects Latens FCAS CA Solution

New Contracts, Set-top Box/CA/PVR

Wed, 24th, Oct 2007

At TelcoTV Latens Systems announced that Farmers Telephone Cooperative, Inc. (FTC), a telecommunications company headquartered in Kingstree, South Carolina, has selected Latens' Foundation CA Solution (FCAS) to secure its IPTV services.

FTC has chosen the pre-integrated Latens and Minerva solution, which comprises Latens FCAS and Minerva's iTV Manager middleware. This will run on set-top boxes from Motorola and ADB, to provide FTC with a highly flexible and secure IPTV delivery system.

FTC provides cutting-edge technology to over 60,000 business and residential customers within a coverage range of over 3,000 miles. The company's IPTV offering is latest service to be launched on its network.

"Latens' FCAS was the most attractive solution for our requirements as it offers a high level of protection and security, as well as allowing flexibility in terms of deployment, which in turn enables us to make savings on our operational costs, both now and in the future," said Richard Haddock, Chief Engineer at Farmer Tel "We are focused on providing our customers with the latest, most innovative technology, and our IPTV offering is the next step in this vision."

Latens FCAS offers high levels of security for the protection of content and revenues, while providing operators the flexibility to choose just the CA components that are relevant to their business needs. The FCAS software-based solution has been designed to be easily upgradeable in the future, without causing disruption to existing services. The smartcard-less technology eliminates unnecessary running costs and minimizes operational complexity.

"Our FCAS solution has already been widely deployed in partnership with Minerva's iTV Manager middleware, which gave FTC a lot of confidence in its reliability and capacity to offer a high level of both security and operational functionality," said Dean Kashlan, GM and VP, Latens Americas. "This deployment is the latest in the growing number of American telcos selecting Latens CA solutions and is further evidence of our high reputation for dependability and ease of operation and deployment."

Farmers Telephone Cooperative, Inc. (FTC), founded in 1951, is a local, multi-faceted telecommunications company headquartered in Kingstree, SC. Serving over 60,000 customers within a coverage area of 3000 miles, it provides cutting-edge technology to businesses and residents in Williamsburg, Lee, Sumter, Clarendon and Florence counties. A veteran in the telephone industry, FTC is the 3rd largest telephone cooperative in the United States. >From a humble beginning utilizing a crank type switchboard to serve 52 homes, FTC has evolved into a state-of-the-art organization offering local, long distance, paging, digital wireless, Internet access, and DSL services. Customers can choose from a wide array of products and services at any of seven conveniently located full-service business offices.

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The Comporium Group

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In 2001, Rock Hill Telephone and its affiliates became known as "Comporium," a word created from "Communications" and "Emporium"—a one-stop shop for a variety of products and services. Comporium adopted the Mission Statement "Making Life Easier" to reinforce its commitment to customer service.

The Comporium® group of companies have provided communications services to customers in York and Lancaster counties for more than 100 years.

By working more closely together, Comporium Group will make it easier for their more than 95,000 residential and commercial customers to access a broad range of communication services, including local telephone, long distance, wireless, cable TV, Internet, security, data services and directory publishing. Members of the Comporium Group of companies are: Comporium Communications, Comporium Data Services, Comporium Long Distance, Comporium Publishing, Comporium Security and Comporium Telecom. Under this concept, the Comporium Group is uniquely positioned to offer customers one-stop-shopping for all their communications needs.

Awards, Honors, and Recognitions



Comporium has been named a winner of the American Psychological Association's 2006 National Psychologically Healthy Workplace Award.

The award is given to organizations that implement a comprehensive array of workplace practices that foster employee health and wellbeing while enhancing organizational performance. Nominees were evaluated in the areas of employee involvement; health and safety; employee growth and development; work-life balance; and employee recognition, all components of a psychologically healthy workplace.

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Comporium Executives on National Boards

NTCA--the National Cable TV Coop Board--Bill Beaty, Executive Vice President and General Manager of Comporium's Cable TV service

OPASTCO--the Organization for the Promotion and Advancement of Small Telecommunications Companies--Steve Moore, Vice President of Comporium Business Solutions

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Today you depend on communications more than ever before. Our custom calling services are just what you need. We have calling service packages to fit your needs and save you money!

Browse through the list of plans and monthly charges below and [give us a call](#) today.

Basic Telephone Service*

- Rock Hill, Lancaster, York, Fort Mill- **\$14.35***

***Rate does not include additional taxes or fees.**

Voice Plus

Unlimited local calling PLUS our most popular calling features (shown below) for only \$24.95!

- | | |
|----------------------|------------------------|
| • Local Telephone | • Voice Mail |
| • Caller ID | • Anonymous Call Block |
| • Caller ID on TV* | • Speed Dial (8) |
| • Caller ID on PC ** | • Repeat Dial |
| • Call Waiting | • Call Return |
| • Call Forward | • Call Wake-Up |
| • 3-Way Calling | |

** When you also subscribe to Digital Cable from Comporium.*

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NOTE: Other taxes and fees apply. Direct dialed voice calls within the U.S. only.

[User's Guide](#)

Voice Plus Unlimited

Unlimited local AND long distance calling PLUS our most popular calling features (shown below) for only \$54.90!

- | | |
|----------------------|------------------------|
| • Local Telephone | • Voice Mail |
| • Caller ID | • Anonymous Call Block |
| • Caller ID on TV* | • Speed Dial (8) |
| • Caller ID on PC ** | • Repeat Dial |
| • Call Waiting | • Call Return |
| • Call Forward | • Call Wake-Up |
| • 3-Way Calling | |

** When you also subscribe to Digital Cable from Comporium.*

*** When you also subscribe to High-Speed Internet from Comporium.*

NOTE: Other taxes and fees apply. Direct dialed voice calls within the U.S. only. Lines found to have excessive Internet or data traffic outside the local calling area will be required to switch to another plan.

Take Five!

- Call Waiting
- Call Wake-Up
- Call Forwarding
- 3-Way Calling
- Speed Dialing 30

For only \$6.00/month, you can have 5 fabulous features that will make your life easier and save you time.

Select 4 & Select 6 Plan

Turn your telephone into much more than just a telephone. Pick favorite features like Call Waiting and Caller ID, or specialty features like Speed Dial and Distinctive Ringing.

Choose 4 of the following features for only \$12.95/month.

Choose 6 of the following features for only \$13.95/month.

- | | |
|------------------------|-----------------------------|
| • Anonymous Call Block | • Selective Call Block |
| • Call Waiting | • Selective Call Forwarding |

- Speed Calling (8)
- Per Line Block
- Wake-Up Call Request
- Warm Line
- Distinctive Ring/Call Waiting
- Selective Call Acceptance
- Hot Line

Select 4 Plus & Select 6 Plus Plans

- Choose 4+ Voice Mail for only \$16.45/month.
- Choose 6+ Voice Mail for only \$17.45/month.

Money-Saving Packages

Call Forward / Call Waiting	\$4.50
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Specials

Now when you sign up for Comporium High-Speed Internet you'll receive your first 3 months for ONLY \$19.95 per month*

*Some restrictions apply. Applies to Package 1 only. After three months, regular rate of \$44.95 applies.

High-Speed Internet Packages

With Comporium's High-Speed Internet, you have continuous "always on" access to the Internet without having to make a dial-up connection. Our High-Speed Internet Packages provide speeds up to 150 times faster than dial-up. Our packages are tailored to meet your individual needs and you no longer have to have cable or telephone service to take advantage of our High-Speed Internet. So start surfing the Internet at faster speeds than ever before!

Discover the power of always on High-Speed Internet Access!

- Always on, never a busy signal
 - Up to 150 times faster than dial-up
 - Share photos on-line
 - Watch video and live events
 - Download your favorite music
 - Play the latest games
- ▶ See the Difference: [Compare](#) High-Speed Internet to Dial-Up
- ▶ To sign up, please call your local representative or [contact us](#) for more information.

	Max Service Speed	Monthly Rate	Installation	Modem
Package 1	5 Mbps x 512 Kbps	\$44.95	\$49.95	Included
Package 2	7 Mbps x 768 Kbps	\$59.95	\$49.95	Included
Package 3	9 Mbps x 1 Mbps	\$99.95	\$49.95	Included

Wireless Internet: \$10.00 per month in addition to any High-Speed Internet Package

*One Wireless Card is included if needed when you sign up for Wireless Internet

*Additional cards can be purchased at \$49.95/ea.

Additional Users: \$9.95/Month

Dial-Up Internet Packages

Users	Monthly Rate	Monthly Hours	Overage (Hourly)	
Unlimited	Multiple	\$19.95	Unlimited	n/a
50 Hours	Multiple	\$14.95	50	\$1.25

*Additional Users: \$6.00/Month

All Comporium Internet Packages include these great features:

- 110MB of storage space for e-mail and a personal web page
- A primary e-mail account and 7 free additional e-mail accounts
- Free e-mail virus and spam protection with each account
- Free 24/7 technical support
- Dial-up access from over 400 cities in the U.S.
- 1-800 access throughout the U.S.*
- Award winning Internet Security Suite**

* Long distance charges will still apply even though the connection is made via 1-800 access.

** FREE to all High-Speed Internet Subscribers. Dial-up Subscribers pay \$3.00 per month.

Optional Services

Additional User Accounts: \$6.00/month

- Additional Authenticating User
- Additional E-Mail Only Address** (applies only to addresses in excess of the 8 Free Addresses).

Internet Security Suite: \$3.00/month

*** Free to all high-speed internet subscribers.

- Anti-Virus Protection
- Spyware Protection
- Personal Firewall
- Anti-Phishing Filter
- Wireless Network Monitoring

- One Wireless Card is included if needed when you sign up for Wireless Internet
- Additional cards can be purchased at \$49.95/ea

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Standard Service (Basic & Basic Plus)

Includes 1st Digital Converter	
City	\$45.00
County	\$49.30

Digital Services

Digital Basic Service	\$12.95
HDTV Digital Service (Includes Digital Basic)	\$17.95
DVR or HD DVR (Digital Video Recorder)*	\$6.95
HBO (7Channels)	\$12.95
Showtime/The Movie Channel (9 Channels)	\$12.95
Cinemax (4 Channels)	\$12.95
Starz/Encore (7 Channels)	\$12.95

*Requires Digital Service

Premium Service Discounts

Two Premiums	\$3.00 off
Three Premiums	\$5.00 off
Four Premiums	\$8.00 off

Pay Per View

Movies	\$3.95
Special Events	Prices Vary

Cable Services

Basic Service	
..City	\$9.65
..County	\$13.95
Basic Plus	\$35.35

Additional Cable Options & Equipment

Inside Wire Maintenance	\$2.95
Additional Digital Converter	\$4.95
Additional HD Converter	\$6.95
Additional DVR or HD DVR	\$12.95

Customer Service Numbers

Rock Hill	(803) 329-9000
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FCC fee, State Sales Tax and Franchise fees not included.

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Comporium GSM Nation

Monthly Rates	Anytime Minutes	Night & Weekend Minutes	Nationwide Mobile-to-Mobile	Additional Minutes	Rollover Minutes
\$39.99	450	5,000	Unlimited	\$0.45	Yes
\$59.99	900	Unlimited	Unlimited	\$0.40	Yes
\$79.99	1,350	Unlimited	Unlimited	\$0.35	Yes
\$99.99	2,000	Unlimited	Unlimited	\$0.25	Yes
\$149.99	4,000	Unlimited	Unlimited	\$0.25	Yes
\$199.99	6,000	Unlimited	Unlimited	\$0.20	Yes

All GSM Nation plans include Caller ID, Voice Mail, Detailed Billing, Call Forward, Call Waiting, Call Hold, Nationwide Long Distance, Text Messaging (\$.10 per message), and Multimedia Messaging (\$.25 per message).

GSM NATION PLANS: GSM handset is required. Travel nationwide with a GSM handset and no roaming is incurred. Night and Weekend Minutes; Minutes used Monday-Thursday 9pm-6am and Friday 9pm-Monday 6am. 7-7 NIGHTS AND WEEKENDS: Available on current GSM Nation plans for \$8.99 / Month. ROLLOVER MINUTES: Unused Anytime Minutes expire: (1) after twelve months; (2) immediately upon default or if customer changes rate plans to a non-rollover plan. ACTIVATION FEES: A one-time activation charge of \$36 may apply. Activation discounts available with specific MEDIA subscriptions. (May not be combined with other promotions.) ADDITIONAL MONTHLY FEES: S.C. 911 access fee, Universal Service Fund charge and taxes

Comporium North America Plans

Nationwide coverage where GSM service is available across the 50 US states, Puerto Rico, US Virgin Islands, Canada, and Mexico.

Monthly Rates	Anytime Minutes	Night & Weekend Minutes	Additional Minutes	Rollover Minutes
\$59.99	450	1,000	\$0.45	Yes
\$84.99	850	1,000	\$0.39	Yes
\$99.99	1,700	1,000	\$0.35	Yes
\$149.99	2,700	1,000	\$0.35	Yes

All AT&T North America Plans include Caller ID, Voice Mail, Detailed Billing, Call Forward, Call Waiting, Call Hold, Nationwide Long Distance, Text Messaging (\$.10 per message), and Multimedia Messaging (\$.25 per message). Night and Weekend Minutes; Minutes used Monday-Thursday 9pm-6am and Friday 9pm-Monday 6am.

MONTHLY FEES: S.C. 911 access fee, Universal Service Fund charge and taxes NORTH AMERICA PLANS: A dual band GSM handset with 850 MHz and 1900 MHz frequencies is required. Both Anytime and Night and Weekend Minutes apply in the U.S., Canada and Mexico. FAMILYTALK, 7-7 NIGHTS AND WEEKENDS or M2M are not available on these plans. ACTIVATION: A one-time activation charge of \$36 may apply. ROLLOVER MINUTES: Unused Anytime Minutes expire: (1) after twelve months; (2) immediately upon default or if customer changes rate plans to a non-rollover plan. Activation discounts available with specific MEDIA subscriptions. (May not be combined with other promotions. ADDITIONAL MONTHLY FEES: S.C. 911 access fee, Universal Service Fund charge and taxes.

Comporium Family-Talk Plans

With FamilyTalk, share your package minutes with up to four additional family members.

- Each additional phone has its own number.
- Only one monthly bill.
- All FamilyTalk plans include Caller ID, Voice Mail, Detailed Billing, Call Forward, Call Waiting, Call Hold, Nationwide Long Distance, Text Messaging (10¢ / msg) and Multimedia Messaging (25¢ /msg)
- **Add 3 Hours Per Day to your Night & Weekend Minutes (7pm to 7am) for \$16.99 per Month!**

Plan Includes:

- 2 Lines
- Rollover of Anytime Minutes
- Nationwide Long Distance
- Call Forwarding
- 3-Way Calling, Detailed Billing
- Call Waiting, Caller ID
- Voice Mail
- Unlimited Nights & Weekends
- Unlimited Mobile-to-Mobile

FamilyTalk Plan with Rollover	Monthly Rates	Shared Anytime Rollover Minutes	Night & Weekend Minutes	Mobile-to-Mobile Minutes
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Nation 3000	\$149.99*	3,000	Unlimited	Unlimited
Nation 4000	\$199.99*	4,000	Unlimited	Unlimited
Nation 6000	\$299.99*	6,000	Unlimited	Unlimited

* includes first 2 lines,
\$9.99 per additional line

AT&T GSM NATION FAMILYTALK: GSM handset is required. FamilyTalk plans are limited to a total of 5 lines and require account holder of primary number to be in good standing and liable for all monthly billings. FamilyTalk package minutes are included with primary number and are shared by the additional lines. If the rate plan for the primary number is changed to an ineligible plan or the primary number is disconnected, one of the existing additional lines shall become the primary number on the rate plan previously subscribed to by the former primary number. Night and Weekend Minutes: Minutes used Monday-Thursday 9pm-6am and Friday 9pm-Monday 6am. 7-7 NIGHTS AND WEEKENDS: Available for \$16.99/month for the entire group. NATIONWIDE LONG DISTANCE is included in all current FamilyTalk plans. UNLIMITED MOBILE-TO-MOBILE is included in all current FamilyTalk plans. COVERAGE: GSM Nation FamilyTalk Plans allow the user to travel nationwide with no roaming. ROLLOVER MINUTES applies to unused Anytime Minutes and expire: (1) after twelve months; (2) immediately upon default or if customer changes rate plans to a non-rollover plan. ACTIVATION FEES: A one-time activation charge of \$18 may apply for Family-Talk lines with a 1 or 2-year contract. . Activation discounts available with specific MEdia subscriptions. (May not be combined with other promotions). ADDITIONAL MONTHLY FEES (per line): S.C. 911 access fee, Universal Service Fund charge and taxes.

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Security

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Also: Our Security Dealer Program



Peace-of-mind for your family and your business comes from knowing that they are safe. At Comporium Security, you can select systems to monitor for fire and break-ins, as well as "live" closed circuit camera surveillance. No matter what system you choose, your security will be monitored 24 hours a day, 7 days a week by local personnel familiar with the community.

Inside:

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► Benefits of Comporium Security:

- Locally Owned & Operated
- Member of the National Burglar & Fire Alarm Association
- Local 24/7, U.L. Certified, Full Service Central Monitoring Station
- Residential and Commercial Installations Available
- Custom/Professional Installations Available
- Security & Fire Alarm Installations
- Flexibility to Expand the System with Additional Sensors / Devices
- Medic Alert Available
- "Pet Friendly" Motion Detectors
- Wireless Capabilities Allow You to Turn the System On/Off from Your Driveway
- May Save up to 20% OFF of Homeowners Insurance



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Wireless Package

Package Includes:

- Wireless Control Panel with Battery Backup
- Integrated Internal Siren
- Internal Message Center with Built-In Microphone
- 1 Wireless Motion Detector
- 1 Wireless Keychain Remote Control
- 2 Wireless Openings
- Home Automation Capabilities
- Free Paging Capabilities
- Free Professional Installation
- 1 Yard Sign, 2 Window Decals

Pricing:

Wireless Package

24-hour Local Monitoring

\$99.00

\$24.99/mo. for 36 Months

* Must subscribe to Basic 24-hour Monitoring



Custom Alarm System

Offerings Include:

- Free Home Security Evaluations
- Full Perimeter Detection Systems

Pricing:

Installation

24-hour Monitoring

Price Varies per System

\$24.99/mo. for 24 Months

Monitoring of Existing Alarm Systems

Pricing:

Reprogram Existing System

24-hour Monitoring

No Charge

\$22.99/mo. for 24 Months

Note: Most existing alarm systems can be converted to Comporium Security; however, a free site visit is required.

AlarmNet Communication Backup

Monitoring Service*

Installation

\$12.00 / Month

\$199.00

[AlarmNet Information Page](#)

* Must subscribe to Basic 24-hour Monitoring

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Services That Suit Your Lifestyle.

Comporium offers a wide range of home products and services that help you communicate with friends and family in a way that suits your lifestyle. From local telephone, long distance, and wireless to cable TV, Internet and security services, we offer the most advanced and reliable communications services available in today's market. Learn more about each product and service by clicking on one of the menu options to the right.

Bundling with Comporium saves you money!

The more services you have, the more you can save. Select three (3), four (4), or five (5) of the following services and save money every month! Comporium offers:

- Local Telephone / Long Distance
- High-Speed Internet
- Wireless
- Security Monitoring
- Digital Cable

3-core service bundle **SAVE \$10.00** per month

4-core service bundle **SAVE \$20.00** per month

5-core service bundle **SAVE \$25.00** per month

The four (4) and five (5) core service bundles are offered exclusively by Comporium. No other single communications company can provide you with all the services Comporium does.

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If It Plays In Comporium

Small, Family-Owned S.C. Provider Rides Innovation's Fast Track

By Linda Haugsted -- Multichannel News, 9/10/2007

Rock Hill, S.C.— While national telecommunications companies are still working out the details for delivering wireless services as part of a quadruple-play bundling strategy, the four-product bundle is old hat in South Carolina's York and Lancaster counties.

In fact, the promotional mailers that hit the region's mailboxes tout a quintuple play.

Just take a 15-minute drive down tree-lined Interstate 77 from Charlotte, N.C., and you come to Rock Hill, S.C.

You're now in Comporium Communications country, as witnessed by the oft-seen service trucks, wrapped in ads for their products: local and long distance telephone service, cable TV, high-speed Internet service, cellphone service and home-security contracts.

The provider has roots that may be deeper than the state's signature palmetto tree: Comporium's predecessor telephone company has served the community since its first state charter was issued in 1912. (See related story.)

But don't call it a telephone company. Comporium doesn't differentiate among its products, executives state repeatedly.

"We're a communications company," said president and CEO Bryant Barnes, part of the fourth generation of the Barnes clan to helm the former Rock Hill Telephone Co. The family-run outfit is always looking for ways to make itself more valuable to the community, he added. These new service offerings fit in with the company's mission statement, adopted in 2004: "Making Life Easier."

"They are their own little island and they're completely impenetrable," one member of the investment banking community, who's familiar with the company but asked not to be named, raved about Comporium's local operation. In its markets, the Comporium name is everywhere, the executive said. The company's assets even include wireless spectrum and towers. And it has little if any debt, boosting its cash flow from a multitude of product offerings.

The company coined its name in March of 2001, a combination of "communications" and "emporium." Business units gathered under that banner included the Rock Hill, Lancaster and Fort Mill telephone and cable-TV companies; Community Long Distance; Associated Data Services; Associated Telecom Inc.; Stenseth Directory Services; and TeleWatch Security. That's when the company launched the consolidated bill.

Despite its small size, Comporium has demonstrated that even the 36th-largest cable operator in the nation can recognize and act on trends in communications demand.

Snapshot

Headquarters: Rock Hill, S.C.

Chairman: Frank Barnes Jr.

CEO: Bryant Barnes

Revenue: Undisclosed

Phone Launch: 1895

Cable Launch: 1964

Employees: 981

Plant Miles: 3,557

In this story:
 PREPARED FOR GROWTH
 INDUSTRIAL DEVOLUTION
 PHONE BILLS ON THE TV
 LOCAL PEOPLE'S VIEWS

Sidebar:
 Buggy business led to
 phone operations

Homes Passed: 106,594

Cable Subs: 60,000

Wireless Subs: 70,000*

Phone Access Lines: 105,468

SOURCES: Comporium Communications; *industry estimates from 2006.

PREPARED FOR GROWTH

Even plans for its own offices have been forward-looking: the headquarters, a yellow-hued brick building southwest of downtown Rock Hill, was built in 1966 as a three-story building that could be expanded, if needed, being topped with three more floors. Sure enough, the office space was needed and added in 1988.

Comporium now has 105,468 access lines. Twenty-seven percent of its landline customers also take cellular service. It passes 106,594 cable-television homes and claims 60,000 basic subscribers. Of those, 49% purchase digital-cable service.

The quintuple play is not a big business as yet: that package represents just 3% of Comporium's digital customers. Triple-play customers are the biggest group: 66% of digital customers pick three products from the company, with 31% of digital subscribers going for a four-product bundle.

Comporium offers discounts for buyers of three or more products. Triple-play customers get a \$10 discount off their total bill. Quad play subscribers get \$20 off their bill; those who take all five services get a \$25 discount.

The company has launched high-definition television and now offers 12 channels, including ABC, CBS, NBC, FOX, Universal HD, ESPN HD, ESPN HD2, Discovery HD, National Geographic HD, HDNet, HDNet Movies and HBO HD. The company believes it was one of the firsts to launch ESPN HD.

Seventeen percent of digital consumers also subscribe to digital-video recorder service, launched in June 2004.

And subscribers to Comporium services are not just local residential and business users. Comporium designs and produces its own telephone directories in-house, and sells directory design and publication to other providers.

It also teaches other companies how to market and service home-security products. That business line helped earn Comporium the designation of dealer of the year for 2006 by alarm manufacturer First Alert.

The company has been selling wireless services for 10 years, Barnes noted. That expanded in 2001, when Comporium bought part of Cingular's local wireless network. It delivers cellular service through these owned-and-operated towers, routing traffic onto AT&T's network. (As an AT&T wireless affiliate, the company will be able to pitch another innovation to its customers: the iPhone. Executives said they've not yet been told when they can sell the devices.)

INDUSTRIAL DEVOLUTION

In reinventing itself, Comporium has been influenced by the communities it serves.

The textile corridor once ran through this part of the state, just south of Charlotte, N.C. As textile manufacturing has died out, Rock Hill and other communities have adapted by attracting high-tech businesses.

Just north of Rock Hill's red-brick Main Street, an old cotton factory has been renovated and will be rented out to new businesses. East of the interstate, the community has razed a huge Celanese Corp. fiber manufacturing plant. The land is planned for redevelopment into business and residential space.

New jobs draw new home building and Comporium is focused on getting into those developments at the construction phase. Comporium is the preferred provider, helping build "smart houses" in a new 4,800-home development by the Del Webb Division of Sun City Carolina Lakes. (Executives believe they beat out Time Warner's Charlotte, N.C., division for the contract with down-home strategy: a Comporium executive hand-delivered the proposal to development executives in New York.)

Comporium bills housing developers for the wiring and the builders have the option of paying for home-security services that they may provide free to new buyers and a purchase incentive.

The operator does not take for granted that in-home wiring means an automatic Comporium customer. It has developed a new-home welcome kit. A wheeled Coleman cooler, embossed with the company's name, arrives loaded with paper towels, plates, napkins, toilet paper and other pre-unpacking



essentials.

The cooler also includes an envelope describing all the services available from the company, as well as coupons worth \$800 to \$1,000 in services from local businesses. The cooler costs Comporium about \$36 and the company sells placement in the new home orientation envelope to the local businesses, executives said.

Even if Comporium doesn't get the buyer at the time of sale, residents notice the provider around the community. The communications company has 10 retail locations within its service area.

Wireless is a true retail product and it has to be positioned as such, said marketing product manager Karl Skroban. Because "everybody's got a \$39.95 offer," Comporium promotes the value of bundling cellular with other services at the retail point of sale. The company learned from the consumer input on its first stores: due to customer feedback, all stores have a drive-through payment window and are open until 7 p.m., Monday through Saturday.

The latest cellular advertising campaign will be the company's first featuring a celebrity spokesman. The company has hired Philadelphia Eagles cornerback Sheldon Brown, a "local boy made good," to star in its ads.

Brown's profile is extra high just now: His tackle of New Orleans Saints running back Reggie Bush in a 2007 National Football League playoff game was called the "hit of the year" by many in the sports media.

PHONE BILLS ON THE TV

Comporium works to keep its customers by offering such added features as caller ID on TV. That feature is available to telephone customers who subscribe to digital basic cable or higher levels of service. In addition to information on the immediate incoming calls, consumers can review three pages of their call history by tuning to channel 111.

A beta test is underway now with 30 "friendlies" in the community that are testing caller ID on personal computers. Executives said no specific date has been set for launch of that product: There are "a few software things to fix."

Comporium's forward-thinking marketing department has an executive who does market research, technological feasibility and business plan studies on proposed new products, an initiative the company calls "Pipeline."

Four years of research were done before the launch of Caller ID on TV; seven products are being vetted now.

The company has demonstrated its investment in its business, but it invests in its community and its employees, too. For instance, Comporium is currently one of the supporters of a fund to restore the White home, a former plantation house down the road from the Comporium headquarters that was the home of one of Rock Hill's founding families and still held by its descendants.

Like bigger companies such as Cablevision Systems and Time Warner Cable, Comporium has created its own local news operation, CN2.

Though they're in the Charlotte, N.C., designated market area, Comporium communities such as Rock Hill and Fort Mill aren't covered by media outlets based in its larger neighbor, said William Beaty Jr., executive vice president of cable TV operations. That's why Comporium launched CN2 in 1992.

The studio, two blocks from headquarters, produces a local 30-minute news telecast each day. Comporium has a deal with WBTB, the CBS affiliate in Charlotte: If CN2 covers a prominent news story, it is transmitted via microwave to the broadcaster.

WBTB also provides CN2 with weather coverage. Doppler radar images are provided through another partnership, with NBC affiliate WCNC.

CN2 also carries telecasts of local church sermons, and covers high school graduation ceremonies. The latter has been so popular that some high schools are considering moving their ceremonies to Rock Hill-based Winthrop University, so that extended families can view the ceremonies for which there are not enough tickets, Skroban said.

Comporium believes content like that keep customers from defecting to direct-broadcast satellite.

According to a report commissioned for Rock Hill by a consultant during refranchising negotiations in 2005, DBS subscription is 8% below the national average of 26.7%.

Comporium's local commitment also includes programs such as the President's Intern Program. Each summer, a crop of area students is selected to serve a paid internship with the company. Seventeen students participated this summer, with children and grandchildren of current employees getting priority for selection. Barnes descendants also participate in the program.

John Barnes Jr. — executive vice president of marketing and business solutions, and part of the fourth generation of the owner family — said descendants are guaranteed their first job with the company as students, but are also expected to go get job experience in the "real world" before returning and earning a spot with Comporium.

LOCAL PEOPLE'S VIEWS

Comporium's local commitments have not gone unnoticed by the area's regulators.

"They are very present in the community as a supporter of local events. They are a wonderful partner," said Jim Reno, a local banker and member of the city council. "Business leaders here are very aware they are a forward-looking company."

Reno was formerly an attorney in private practice who contracted for services.

"I was amazed by the level of technological expertise" by the engineers he encountered, he said.

As a councilman, Reno is aware of few complaints about the operator, other than dissatisfaction with rate increases, he said.

The cost of cable service, as with many telecommunications providers, is the first thing cited by customers, even in a robustly served community like Rock Hill.

Service workers around town, asked about their provider by a reporter, were quick to identify Comporium as the local provider, and the seller of multiple products.

But no matter how forward-looking a company may be, cable rates are always the Achilles heel when it comes to customer satisfaction.

"I don't have a choice," said Michelle, a hotel worker who didn't want her last name used, echoing others interviewed for this story. "[Comporium's] all right. I just wish there was some competition. It's always nice to have a choice. Without it, they can do anything they want on prices."

Buggy business led to phone operations

The seeds of the company that would become Comporium Communications were sown in the late 1880s in Rock Hill, S.C. by local businessmen interested in a new technology: the telephone.

In 1894, Andy R. Smith, the president of Rock Hill Buggy Co., announced he would build a telephone exchange in town to connect with Southern Bell's long-distance line to Fort Mill, S.C., Charlotte, N.C., and other cities. At the end of that year, Rock Hill Telephone Co. was chartered by the state, headed by Smith as president; John Gary Anderson as secretary and banker J.M. Cherry as treasurer.

The early telephone investors strung wire from their businesses, such as the buggy company, to the local train depot so they could keep track of arriving parts orders. The telephone saved the merchants many trips to the depot, according to accounts of the time.

The phone company was in full operation by 1895, with connections to 27 telephones.

Anderson cashed out of the venture in 1898, selling his one-third interest to Paul Workman, a nephew of Smith. Anderson's interest was growing in another invention: motorcars. In the 1910s he operated the Anderson Motor Co.

Comporium executives call the Anderson the "Cadillac of its day," but it didn't prove a business as long lasting as telephony.

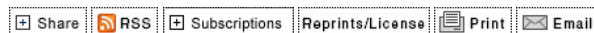
Smith died without a will in 1898. His share of the phone company went to his wife, Alice, and his niece, Susan. Workman bought Alice's one-sixth ownership in the company, as well as the one-third share held by Cherry.

In 1904 Workman, now general manager, got permission from the state to issue more stock and increase the size of the company,.

Then in 1912, Workman and Susan Smith decided to divest themselves of the developing phone operations. A local professor and his wife, E.L. Barnes and Mary Holmes Sanders Barnes, put their savings into the company.

Today, their descendants still own Comporium, including three from the third generation (great-grandchildren of E.L. and Mary), 15 from the fourth generation and 58 from the fifth generation, said John Barnes Jr., the company's executive vice president of marketing and business solutions.

SOURCE: *The Comporium Story*, by Clarence Horton Jr.



TALKBACK

» SUBMIT FEEDBACK

Ha!!! Yeah right. Comporium is a te....
Kielecia Bruce - 11/13/08

I don't see the recent news posting....
Anonymous - 09/14/07

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131 South Railroad Ave. Harleyville, SC 29448 • 225 Seven Farms Dr. Daniel Island, SC 29492

Moncks Corner/Harleyville Area
Single Line: \$14.35 per month

Does not include the Federal Universal Service Charge, Emergency Service Preparation Charge, and the Telecommunications Relay Services Charge.

Includes Local Calling to and from these exchanges:

Moncks Corner Area	Exchanges
Cross	753
Lebanon	688
Huger	336
Macedonia	565
Jamestown	257
Moncks Corner	719 761 899 482
Harleyville Area	Exchanges
Harleyville	462

Charleston Area

Single Line: \$18.54 per month

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Home's high speed Internet access is delivered via the latest technology. For your area, this may be Cable Modem, DSL, or Fiber.

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Xpress Essential	1 Mbps	\$44.95
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Installation charges apply. All services not available in all areas.

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Also Includes:

- Modem Lease
- Dynamic IP address
- One free dial-up account for use while traveling
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HomeStar Limited Basic (Required for all Packages)	\$12.95
12 Channels, including local channels, The Weather Channel, C-Span and more	
HomeStar Basic	(\$12.95 + \$32.00) = \$44.95
56 Channels, including all Limited Basic level channels, plus three ESPN channels, Discovery, TNT, QVC, Nickelodeon, Disney, CNN, Fox News, MTV, HGTV, Comedy Central, and more	
HomeStar Essential	(\$12.95 + \$47.00) = \$59.95
128 Channels, including all Basic level channels, plus 2 more ESPN Channels, 6 more Discovery channels, History, Golf, 4 Pay-Per-View channels, 30 DMX Digital Music channels, Video on Demand and more	
HomeStar Premium	(\$12.95 + \$76.95) = \$89.95
158 Channels, including all HomeStar Essential level channels, plus 6 HBO channels, 7 Showtime channels, 4 Starz channels, 4 Cinemax channels, 6 Encore channels, The Movie Channel, and more	
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The Essential Xpress HOME					\$76.49 per month
Residential Access Line	Simply Pick 3 (Details)	200 LD Minutes (Details)	Xpress Essential (Details)		SAVE up to \$351.72 per year

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BUNDLES TELEPHONE INTERNET CABLE TV WIRELESS SECURITY BUSINESS

WHY BUNDLE? BUNDLES

The Essential HomeStar HOME					\$96.49 per month
Residential Access Line	Simply Pick 3 (Details)	200 LD Minutes (Details)		HomeStar Essential (Details)	SAVE up to \$297.72 per year

The Essential Xpress and HomeStar HOME					\$90.90 per month
			Xpress Essential (Details)	HomeStar Essential (Details)	SAVE up to \$168.00 per year

The Complete HOME					\$126.49 per month
Residential Access Line	Simply Pick 3 (Details)	200 LD Minutes (Details)	Xpress Essential (Details)	HomeStar Essential (Details)	SAVE up to \$471.12 per year

Simply Pick Select any 3 Calling Features: Caller ID, Call Waiting, Call Return or any of

WIRELESS SECURITY

Done

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Xpress Essential	1MB High Speed Internet: Unlimited access, 8 e-mail addresses, 24/7 tech support and more. Upgrade any Simple Connection with Internet to Xpress Premium (3Mb) for \$5.00 per month or Xpress Extreme (5Mb) for \$10.00 per month.
HomeStar Essential	128 Channels: including all Basic level channels, plus 2 more ESPN channels, 6 more Discovery channels, History, Golf, 4 Pay-Per-View channels, 30 DMX Digital Music channels, Video On Demand and more. Upgrade any Simple Connection with Cable TV to HomeStar Premium (156 Channels) for an additional \$30.00 per month.

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Protect your family and your property from theft, vandalism, and fire with Home Security services.


A security system helps you avoid confrontation with burglars if you're at home and protects your valuables while you're away. Studies have shown that burglars and vandals prefer to attack vulnerable homes and are more likely to move on when they encounter a home with a security system. With Home Security Services, you can dramatically reduce safety and security risks in your home as well as save up to 20% on your homeowners insurance.

Home Security offers state-of-the-art equipment and installation, along with an affordable 24-hour monitoring service. Sign up now and take advantage of incredible savings with our special introductory offer!

Click below for details.

[Equipment and Installation](#)

[24-Hour Monitoring](#)



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learn more about pbt

PBT Communications provides you with products and services for all of your telecommunications needs. Our commitment to our customers is, and will always be, our top priority. We offer our customers quality local and long distance telephone, digital television, internet, wireless, and security options. With over 102 years of experience, PBT has always adapted to the ever changing world of communications.

Why choose PBT? Consolidated billing and customer service are a great advantage to PBT customers. You could receive six different bills from six different companies – local telephone service, long distance, Internet, satellite, wireless, and security. With PBT you can combine all of those into a single bill, and write one check each month.

employment

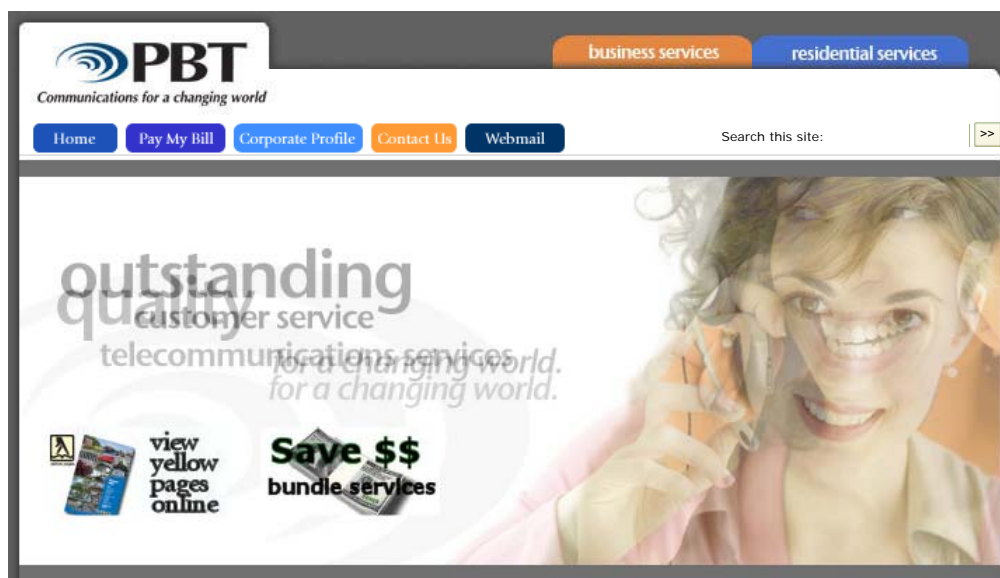
We appreciate your interest in employment with PBT. This section of our Internet site contains information regarding job vacancies.

PBT is an Equal Opportunity Employer.

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The header features the PBT logo with the tagline "Communications for a changing world". Navigation buttons include "Home", "Pay My Bill", "Corporate Profile", "Contact Us", and "Webmail". A search bar is located on the right. The main banner shows a smiling woman on a mobile phone, with text overlays: "outstanding quality customer service", "telecommunications services for a changing world.", "view yellow pages online", and "Save \$\$ bundle services".

Communications for a changing world.

CURRENT SPECIALS

PBT

PBT continues to incorporate new products and services that enable us to provide communications for a changing world. Here are the latest developments from PBT.

- **PBT is currently looking for talented individuals!**
For more information click [here](#).

**** Advisory ****

Please be aware that there is an email circulating asking customers to verify their account information. The email is from "Pbtcomm Upgrade Team". This email is not from PBT. PBT will never ask for your user name and password in an email. Please do not respond to this email with your information.

Holiday Specials

- **Cyclone High Speed Internet**
High Speed Internet is an essential tool for online learning, gaming and much more. Sign up for Tier 1 or Tier 2 Cyclone High Speed Internet service and receive FREE Installation, a FREE modem and your first two months of service FREE! Offer ends 12/31/08.
- **Wireless Special**
Connect to the blazing speed of PBT's 3G wireless network and also receive a FREE Samsung a237 phone, FREE activation, and your first month of service FREE! Written 2 year agreement required. 3G capabilities are not available in all areas. Offer ends 12/31/08.
- **Keep Your Family Safe this Holiday Season with PBT Security**
\$99 Wireless Package: This package includes FREE Installation and your First Three Months of 24 hour monitoring FREE. Offer ends 12/31/08. Already have a security system? PBT can monitor most existing systems. Save with our low monthly fee on \$22.99 per month and receive your first three months FREE!
- **PBT Technical Support**
PBT is committed to providing its customers with the best technical support. If you have any questions regarding your service, please call **1-800-603-6136**.
- **PBT Now Offers Online Billing**
Click on the link at the top of the page to conveniently pay your bill online!
- **PBT Cable Modifies Channel Lineup**
PBT is in the process of relocating select channels on the PBT Cable channel lineup. These changes are in anticipation of the switch to digital television in March of 2009. Additional changes and HD additions will continue to occur in the coming weeks. The timing of these changes is dependant on many different factors. Refer to your PBT Cable viewer guide for the most current information or [click here for a printable PBT Cable channel lineup \(modified on 10/15/08\)](#).
- **Digital TV Transition**
The switch from analog to digital broadcast television is referred to as the digital TV (DTV) transition. Congress mandated that February 17, 2009 would be the last day for




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Wireless
Phones
Available!**
(with current
wireless offer)

full-power television stations to broadcast in analog. Broadcast stations in all U.S. markets are currently broadcasting in both analog and digital. After February 17, 2009, full-power television stations will broadcast in digital only. Analog sets should continue to work as before if connected to a PBT Video Services. For more information on the DTV transition, go to www.dtv.org.

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local phone service

PBT provides the most advanced products and services with friendly, local customer service. Your questions and concerns are addressed locally, not at an out-of-state call center. When you're looking for reliable, quality telephone service, choose PBT.


[learn about phone features](#)

Residential Rates

Charges that may apply when a customer establishes or changes service include: deposit, installation charges to provide service to the Network Interface Device (NID), one month's local service in advance, and any customer premise work.



Basic Local Telephone Charges

Line Rates Effective 4/1/2003	Monthly Rates *
Individual Line, Flat Rate	\$14.35
Subscriber Line Charge	\$6.50
State Dual Party Relay Service	\$0.16
Applicable County 911 Charges	
Line Installation Fee to NID	Call for quote
Work Inside Residence	Based on time and materials.

* Rates listed do not reflect applicable taxes or other Universal Service Fund Charges.

**Maximum charge, may be less depending on work required.

PBT Plus Charges


Charges for the PBT Plus calling plans are listed below. To get an approximate monthly charge for PBT Plus and mandatory charges, simply replace the above Individual Line Rate with the PBT Plus Monthly Line Charge. (NOTE: In the table below, BSA=Basic Service Area and ESA=Expanded Service Area.)

Options	Monthly Line Charge	Usage Charge (BSA per min.)		Usage Charge (ESA per min.)	
		8am-8pm	8pm-8am	8am-8pm	8pm-8am
2	\$8.00	\$.016	\$.008	\$.0295	\$.0295
3	\$32.95	Included		included	
	includes \$24.95 buy-in				

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phone features

PBT is committed to providing quality products and services to both residential and business customers. From Auto Answer voice mail to business phone systems, we offer a wide range of telecommunications technology..



Auto Answer Voice Mail

Now your touch-tone telephone can do everything an answering machine ever could and more! Auto Answer is an easy to use voice answering service that offers several advantages over answering machines. It allows incoming calls to be forwarded to your mailbox even if you're on the phone or accessing the Internet. Auto Answer even works with Call Waiting.

Auto Answer takes up no space, never needs repairs and works with any touch-tone phone. Optional features provide pager notification, fax interface, group distribution, as well as additional message and greeting capacity. Don't miss another call - sign up for Auto Answer today!

Call Forwarding

Doesn't it always seem to happen? The moment you leave your home or office, that's when you get the call you've been waiting for. Now you can relax with our Call Forwarding feature options. So go ahead, enjoy coffee with your neighbor or attend that important meeting. You can have your calls follow you to another location.

Feature options:

- **Variable Call Forwarding** — Permits you to transfer all calls to another number where you can be reached.
- **Selective Call Forwarding** — Allows you to create a list of phone numbers that are to be automatically forwarded when they call you.
- **Call Forwarding Busy Line** — Permits you to have calls for your telephone number forwarded to another number when your phone is in use.
- **Call Forwarding No Answer**— Allows you to forward calls when you are not at home or unable to answer.
- **Call Forwarding Remote Activation** — Allows Call Forwarding to be activated from a different telephone line. This feature requires Variable Call Forwarding.
- **Call Forwarding Hotline (Safety Line)** — Allows a telephone to be used normally, but in an emergency, will call a designated number simply by taking the receiver off-hook for 21 seconds.

Caller ID

Wouldn't it be nice if your telephone was able to screen your calls? Well, now it can with our advanced Call Screening options like Call Blocking and Caller ID. It's like having your own receptionist — without the expense.

Feature options:

- **Personal Ringing (Residential and Business)** — Makes it possible to have up to three numbers on the same line. Each number has its own distinct ring.
- **Priority Ringing** — Allows you to program your telephone line to ring with a special ringing pattern whenever you are called from a select list of phone numbers.
- **Caller ID** — Lets you see the calling party's phone number before answering a call.
- **Enhanced Caller ID** — This feature is the same as Caller ID except that it allows you to see the calling party's phone number and name as it appears in the telephone company's records.
- **Caller ID With Call Waiting** — This feature allows you to know who is on your Call Waiting service while you are on the phone. The name and number of the calling party will appear on your display screen.
- **Anonymous Call Rejection** — Allows you to reject a call from anyone who has chosen to block their number from being displayed on your Caller ID device.

Call Blocking

Wouldn't it be nice if your telephone was able to screen your calls? Well, now it can with our advanced Call Screening options like Call Blocking (options described on this page) and Caller ID (described on a separate page). With our Call Blocking features, you can selectively block or receive phone calls.

Feature options:

- **Selective Call Acceptance** — Allows you to block all calls except those from your list of special phone numbers.
- **Selective Call Rejection (Call Screening)** — Allows you to create a list of phone numbers from which you do not wish to receive calls.
- **Do Not Disturb** — Enables you to screen calls to your number by diverting them to a recorded message which informs the caller that you are unable to answer the phone at that time.

Toll Restrictions

Protect yourself against unexpected charges on your telephone bill by simply selecting PBT's toll restriction features.

Feature options:

- **900# Call Block** — Blocks calls to 900 toll numbers, protecting your children against solicitation and you from unexpected charges.*
- **International Call Blocking** — Blocks international calls to allow better control of long distance charges.*
- **Selective Toll Restriction** — This option allows you to block certain types of calls.
- **Collect Call Block** — Blocks collect calls from being charged to your telephone number.**
- **Toll Control with PIN** — Toll calls can only be made when your unique Personal Identification Number (PIN) is used.
- **Complete Toll Restriction** — No toll calls can be made. You can only make toll free calls from your telephone.

* Free service

** Collect Call Block is not honored by all interexchange toll carriers.

Other Popular Features

Technology advances in the communications industry offer you a variety of choices for customizing your telephone features. PBT has several options to tailor your phone service to your exact needs. Some of these features include: Call Waiting, Speed Dialing, Three-Way Calling, Call Return and Repeat Dialing.

Feature options:

- **Call Waiting** — Lets you know someone else is calling you when you're on the phone.
- **Cancel Call Waiting** — If a call comes to your line while Cancel Call Waiting is activated, the calling party will hear a busy signal.
- **Three-Way Calling** — Lets you add a third party to your existing conversation.
- **Speed Dialing** — Lets you call frequently called local or long distance numbers by dialing only one or two digits. Available in either 8 or 30 number capacities.
- **Call Return** — Allows you to dial a code and have a call automatically returned to the last party who called or attempted to call you.
- **Repeat Dialing** — Allows you to dial a code to have your phone continuously attempt a busy number you tried to call.
- **Call Trace** — Allows you to automatically request a trace of an obscene, threatening, or harassing call.

Discount Packages

PBT's discount packages provide you with the most popular features at a reduced price.

PBT Basic Feature Pack - \$12.95/month

Repeat Dialing
Call Return
Enhanced Caller ID with Call Waiting
Three Way Calling
Speed Dialing 8

PBT Select Package - \$15.95

With PBT Select, customers can choose any or all of the following 19 features:

Call Waiting
Remote Activation of Call Forwarding
Three-Way Calling
Call Forwarding Busy Line
Call Return
Call Forwarding No Answer
Repeat Dialing

Selective Call Forwarding
Speed Dial 8
Speed Dial 30
Selective Call Rejection
Priority Ringing
Caller ID*
Enhanced Caller ID*
Enhanced Caller ID w/ Call Waiting*
Call Forwarding Variable
Anonymous Call Rejection
Do Not Disturb
Personal Ringing (one additional number)
*Please note only one Caller ID feature may be selected.

Telemarketer Screening

How many times have you dropped everything to answer a phone call only to find a telemarketer on the other end of the line? Wouldn't it be nice to be able to fight back against telemarketers? With Telemarketer Screening, you can.

Telemarketer Screening intercepts all calls that originate from an "Unknown", "Unavailable", or "Out of Area" number with the following recorded message:


The number you have reached does not accept calls from telemarketers. If you are a telemarketer please add this number to your "Do not call" list and hang up now. Otherwise, please press "1" or stay on the line.

If calls from friends and family members display as "Unavailable" or "Out of Area", they can still complete calls to your line by pressing "1". However, telemarketers are required to disconnect the call and add your name and number to their "Do not call" list.

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long distance service

PBT Communications is committed to quality long distance service that is not complicated. Our plans are designed with the customer in mind. With PBT Communications long distance you will have no minimum restrictions or hidden charges. PBT Communications can complete your call in its entirety any time and anywhere. As the telecommunications industry continues to evolve, many long distance carriers are billing customers directly for their long distance. This means you must write two checks for your telephone service.


[learn about phone features](#)

Long Distance Packages

Package	Monthly Minutes	Monthly Price
LD180	180 minutes	\$9.95
LD360	360 minutes	\$18.95
LD600	600 minutes	\$29.95
Unlimited LD	Unlimited	\$32.00

calling plans

- **Super Rate:** 4.9¢ per minute with \$5.95 monthly fee for all calls in the continental U.S. any time of any day.
- **Smart Rate:** 6.9¢ per minute with \$3.95 monthly fee for all calls in the continental U.S. any time of any day.
- **Basic Rate:** 11¢ per minute for all calls in the continental U.S. any time of any day - no monthly fee.

pbt connect card

PBT Connect Calling Cards are an easy and cost effective way to make long distance calls when you are away from the office. PBT Connect Card rates are at least 50% lower than operator assisted (collect) calls. Benefits of the PBT Connect Card are:

- Toll Free Access
- International Access*
- Fraud Prevention

* If your calling card is not currently set up for International dialing, contact PBT two weeks prior to traveling outside of the United States to allow ample processing time for this service.

toll free service

When family members live far away, dialing toll free gives them an easy and free way to correspond. Toll free numbers also give students who are away from home an easy and convenient way to stay in touch with parents.

Trust PBT Communications to deliver quality toll free service at competitive, easy to understand prices.

international rates


International calls may be dialed directly from any PBT line. Calls to certain points outside of the continental United States can be dialed in the same manner as domestic long distance calls.

[view our current international rate chart](#)

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internet access

Today's Internet is about downloading, watching, listening, and gaming. Put simply, if there is anything in the world that you want to find, learn about, or keep regular tabs on, you can do it on the Internet. You can buy or sell items, play games with people around the world, do research for school, listen to your favorite coach's post game comments, download all types of files, or get information on anything you can imagine.



PBT Internet Access includes:

- Technical Support
24 hours a day, seven days a week
1-800-603-6136
- Unlimited Access.
- Roaming Dial-up Access
- FREE content and email filtering

Cyclone DSL Service

Cyclone utilizes Digital Subscriber Line (DSL) technology to connect users to the Internet at speeds up to 100 times faster than traditional dial-up connections. This always-on connection also allows you to talk on your telephone and surf the net simultaneously, eliminating the need for two telephone lines.



Monthly Charges

Service Level	Speed	Rate
Cyclone Lite	128 kbps x 64kbps	\$29.95
Tier 1	1.5 Mbps x 256kbps*	\$39.95
Tier 2	5 Mbps x 512kbps*	\$55.95

*Tier speeds are provisioned where available (due to network capabilities).
Rates listed are for customers with PBT telephone service.
Rates for stand-alone Cyclone customers are also available.

valuenet dial-up plan

At \$19.95 ValueNet is less expensive than most of the larger Internet Service Providers.

web site information

Web pages let users create a web presence that can advertise products, provide information, and build customer awareness around the clock and around the world. PBT Communications offers a variety of economical options for our customers. [Click here for more information.](#)

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video services ■

PBT delivers quality television services to over two-thousand subscribers. Our customers enjoy entertaining movies, exciting sporting events, news, weather, educational and family programming, and even CD-quality digital music. Our wide selection of channels and packages makes it easy to find something good to watch.



Our service offers an Interactive Program Guide that helps customers:

- Easily Determine Channel Programming (by Time or Channel)
- View Programming Types
- Order Pay-Per-View Movies and Events
- Set Programming Reminders
- Create a List of Favorite Channels
- Availability of Parental Control Features for Blocking of Channels, Events, or Movies



PBT Cable service offers four channel packages along with several optional packages. High-Definition Television (HDTV) service is available to any Essential, Prime or Choice subscriber. Digital Video Recorder (DVR) set top boxes are also available. A set top box change-out may be necessary to receive some services.



Broadcast Basic

Off-Air Broadcast Channels



PBT Prime

Additional Entertainment, Sports, and Children's Programming



PBT Essential

Broad Cross-Section of Programming



PBT Choice

All PBT Prime Channels and all Premium Channels

Premium Add-Ons

HBO - The Works - 6 Channels.....	Channels 300-305
Cinemax Max Pack - 4 Channels.....	Channels 320-323
The Works / Max Pack - 10 Channels.....	Channels 300-323
Showtime Extreme - 10 Channels.....	Channels 330-359
STARZ! / Encore Movie Mania - 12 Channels.....	Channels 360-405
High Definition Package - 8 Channels.....	Channels 703, 705, 706, 709, 712, 713, 714 & 718

			
2 Community Channel	154 SLEUTH	252 Headline News	703 HD WIS-10 (NBC)
3 WIS-TV 10 (NBC)	156 Bravo	253 truTV	705 HD WOLO-25 (ABC)
4 TV Guide	157 Independent Film	254 CNBC	706 HD WACH-57 (FOX)
5 WOLO-TV 25 (ABC)	158 Turner Classic Movies	255 MSNBC	709 HD WLTX-19 (CBS)
6 WACH-TV 57 (FOX)	159 AMC	256 Bloomberg	712 ESPN 2 HD
7 TBS	160 HallmarkMovieChannel	260 The Weather Channel	713 ESPN HD
8 WZRB-TV 13 (UPN)	162 FOX Movie Channel	263 WIS-Weather	714 Universal HD*
9 WLTX-TV 19 (CBS)	165 Comedy Central	265 WOLO-WX	715 HD Net*
10 WKTC-TV 64 (UPN/WB)	166 Spike	268 WLTX-SD	716 HD Net Movies*
11 WRLK-TV 35 (PBS)	167 G4	269 WLTX-Weather	733 Food Network HD*
12 ESPN 2	169 SportSouth	270 QVC	735 HGTV HD*
13 ESPN	170 FOX Sports Net	271 HSN	740 A&E HD*
14 CNN	173 ESPN News	300 HBO	818 Discovery HD*
15 FOX News	174 ESPN U	301 HBO 2 Plus	819 Discovery Theater HD
16 Lifetime	176 ESPN Classic	302 HBO 3 Signature	824 NationalGeographicHD*
17 Nickelodeon	177 FOX Soccer Channel	303 HBO Family	829 Science Channel HD
18 Discovery	178 Speed	304 HBO Comedy	832 TLC HD*
19 CMT	179 Golf	305 HBO Zone	901 Beautiful Instrumentals
20 ABC Family Channel	180 Versus	320 Cinemax	902 Jazz Vocal Blends
23 Hallmark Channel	181 Outdoor Channel	321 MoreMax	903 Hot Hits
26 The Weather Channel	182 Sportsman Channel	322 Action Max	904 Modern Country
36 Cartoon Network	183 BRAVESVISION (PTV)	323 Thriller Max	905 Alternative
101 C-SPAN	190 Fuse (MUCH music)	330 Showtime	906 Adult Contemporary
102 C-SPAN 2	191 MTV	331 Showtime Too	907 Lite Classical
120 Inspirational Life	192 MTV2	332 Showtime Showcase	908 Rock 'n' Roll Oldies
121 Trinity Broadcasting	193 VH1	333 Showtime Family	909 Classic Rock
122 USA	194 VH1 Classics	334 Showtime Extreme	910 Urban Beat
124 TNT	195 CMT Pure Country	335 Showtime Next	911 Coffeehouse Rocks
125 FX	196 GreatAmericanCountry	336 Showtime Women	912 Dance
126 TV Land	210 NOGGIN	350 The Movie Channel	913 Retro Dance
127 Hallmark Channel	212 Disney Channel	351 TWC XTRA	914 Album Rock
128 WE	213 Toon Disney	360 Starz!	915 80's Hits
130 Lifetime Movies	215 NickToons	361 Starz! Edge	916 70's Hits
131 Soap Net	216 Boomerang	362 Starz! Cinema	917 Classic R&B
132 RFD TV	217 The N	363 Starz! Kids & Family	918 Hard Rock
133 Food Network	218 Discovery Kids	364 Starz! Comedy	919 Soft Hits
134 DIY	222 Animal Planet	368 Starz! HD*	920 Golden Oldies
135 HGTV	224 National Geographic	390 Encore WAMI	921 Traditional Country
136 E! Entertainment	225 Discovery Health	391 FLIX East	922 Groove Lounge
137 Oxygen	226 Fit-TV	400 Encore	923 Smooth Jazz
138 Style	228 ID	401 Encore Love Stories	924 Big Band/Swing
140 A&E	229 Science Channel	402 Encore Mysteries	925 New Age
141 Biography	230 Planet Green	403 Encore Westerns	926 Holiday/Happenings
142 History Channel	231 Military Channel	404 Encore Drama	927 Great Standards
143 History International	232 The Learning Channel	405 Encore Action	928 Contemporary Christian
144 Five Living	240 BBC America	541 IN DEMAND 1	929 Reggae
150 Sci-Fi	241 Game Show Network	542 IN DEMAND 2	930 Children's Radio
152 Travel	242 IOH	543 IN DEMAND 3	
153 BET	250 FOX News	544 IN DEMAND 4	
	251 CNN	701 South Carolina Channel	
Channel Packages		Premium Add-ons	
Broadcast Basic [\$11.45] - Broadcast Basic package includes all channels listed in purple .		HBO - The Works (6 channel) \$10.99	
PBT Essential [\$41.95] - The PBT Essential Cable package includes all channels from broadcast basic along with those channels highlighted in yellow .		Cinemax Max Pack (4 channels) 10.99	
PBT Prime [\$47.95] - The PBT Prime package includes all channels from PBT Essential, along with those channels highlighted in green .		The Works/Max Pack..... (10 channels)..... 20.00	
PBT Choice [\$81.95] - The PBT Choice package includes all channels from PBT Prime, along with those channels highlighted in blue .		Showtime Extreme (10 channels)..... 10.99	
		STARZ!/Encore Movie Mania (13 channels)..... 9.95	
		High Definition Package (15 channels)..... 10.99	
		*Channel not available in all areas.	

10/15/08



Cyclone TV service offers three channel packages and several optional channel packages. Cyclone TV customers can also have their service installed to show on-screen caller ID information when the telephone rings. Incoming calls are stored in a log which can be quickly reviewed using your remote. PBT now offers HDTV services to Cyclone TV customers in select areas. Call for details.

PBT Essential


The PBT Essential package includes all channels listed in white.

PBT Prime

The PBT Prime Package includes all channels from Digital Basic, along with those channels highlighted above in red.

PBT Choice

The PBT Choice Package includes all channels from Digital Basic and Digital Plus, along with those channels highlighted above in blue. PBT Choice includes all channels.

			
1 Cyclone VIP Info	171 ESPN	270 QVC	800 PPV Previews
2 Community Channel	172 ESPN2	271 HSN	801 INDEMAND 1
3 WIS-TV 10 (NBC)	173 ESPN News	300 HBO	802 INDEMAND 2
4 WBHQ-TV 64 (UPN/WB)	174 ESPN U	301 HBO 2 Plus	803 INDEMAND 3
5 WOLO-TV 25 (ABC)	176 ESPN Classic	302 HBO 3 Signature	804 INDEMAND 4
6 WACH-TV 57 (FOX)	177 FOX Soccer Channel	303 HBO Family	805 INDEMAND 5
8 C-SPAN	178 Speed	304 HBO Comedy	806 INDEMAND 6
9 WLTX-TV 19 (CBS)	179 Golf	305 HBO Zone	807 INDEMAND 7
10 C-SPAN 2	180 Versus	320 Cinemax	850 Sports PPV 1
11 WRLK-TV 35 (PBS)	181 Outdoor Channel	321 MoreMax	851 Sports PPV 2
13 WZRB-TV 13 (UPN)	182 Sportman Channel	322 Action Max	852 Sports PPV 3
120 Inspirational Life	183 BRAVESVISION (PTV)	323 Thriller Max	853 Sports PPV 4
121 Trinity Broadcasting	190 Fuse (MUCH Music)	330 Showtime	854 Sports PPV 5
122 USA	191 MTV	331 Showtime Too	855 ESPN NOW
123 TBS	192 MTV2	332 Showtime Showcase	901 DMX Listening Room
124 TNT	193 Vh1	333 Showtime Family	902 Jazz Vocal Blends
125 Turner South	194 Vh1 Classic	334 Showtime Extreme	903 Hot Hits
126 WE	195 CMT Pure Country	335 Showtime Next	904 Modern Country
127 FX	196 GAC	336 Showtime Women	905 Alternative
128 TV Land	197 CMT	350 The Movie Channel	906 Adult Contemporary
129 Lifetime	210 Noggin	351 TMC XTRA	907 Lite Classical
130 Lifetime Movies	211 Nick	360 STARZ!	908 Rock 'n' Roll Oldies
131 Soap Net	212 Disney	361 Starz Edge	909 Classic Rock
132 RFD TV	213 Toon Disney	362 STARZ! Cinema	910 Urban Beat
133 Food	214 Cartoon Network	363 Starz Kids & Family	911 Coffeehouse Rocks
134 DIY	215 NickToons	364 Starz Comedy	912 Dance
135 HGTV	216 Boomerang	390 WAMJ	913 Retro Dance
136 E!	217 Nick GAS	391 FLIX	914 Album Rock
137 Oxygen	218 Discovery Kids	400 Encore	915 80's Hits
138 Style	219 ABC Family	401 Encore Mysteries	916 70's Hits
139 Game Show Network	220 ION	402 Encore Westerns	917 Classic R&B
140 A&E	221 Discovery	403 Encore Love Stories	918 Hard Rock
141 Biography	222 Animal Planet	404 Encore Action	919 Soft Hits
142 History Channel	223 Hallmark	405 Encore Drama	920 Golden Oldies
143 History International	224 National Geographic	551 ESPN Full Court 1 PPV	921 Traditional Country
144 Fine Living	225 Discovery Health	552 ESPN Full Court 2 PPV	922 Groove Lounge
150 Sci-Fi	226 Fit TV	553 ESPN Full Court 3 PPV	923 Smooth Jazz
151 The Learning Channel	227 G4techTV	554 ESPN Full Court 4 PPV	924 Big Band/Swing
152 Travel	228 Discovery Times	555 ESPN Full Court 5 PPV	925 New Age
153 BET	229 Science Channel	556 ESPN Full Court 6 PPV	926 Holidays/Happenings
154 SLEUTH	230 Discovery Home	701 South Carolina Channel	927 Great Standards
156 Bravo	231 Military Channel	703 HD WIS-10 (NBC)	928 Christian
157 IFC	250 FOX News	705 HD WOLO-25 (ABC)	929 Reggae
158 Turner Classic Movies	251 CNN	706 HD WACH-57 (FOX)	930 Children's Radio
159 AMC	252 Headline News	709 HD WLTX-19 (CBS)	
161 BBC America	253 Court TV	712 HD ESPN 2	
162 FOX Movie Channel	254 CNBC	713 HD ESPN	
165 Comedy Central	255 MSNBC	718 HD Discovery	
166 Spike	256 Bloomberg	724 HD National Geographic	
170 FOX Sports Net	257 TWC		
	258 CNN International		

PBT Essential—The PBT Essential package includes all channels listed in white.

PBT Prime—The PBT Prime Package includes all channels from PBT Essential, along with those channels highlighted above in red.

PBT Choice—The PBT Choice Package includes all channels from PBT Essential and PBT Prime, along with those channels highlighted above in blue. PBT Choice includes all channels.

PBT High Definition—The PBT High Definition Package includes all channels listed in orange (not available in all areas). 6/24/08

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As a authorized retailer of AT&T Wireless, PBT offers a variety of wireless options to keep you connected wherever you go on the ALLOVER Network, the largest voice and data network in America .

PBT will work with you to identify the plan best suited to meet your wireless calling needs.

Five Reasons to Choose PBT Wireless

- Consolidate your wireless account on your PBT bill
- Unlimited mobile to mobile calling to over 70 million AT&T customers
- "Rollover" your unused minutes from month to month
- Unlimited night and weekend minutes
- Never pay roaming or long distance.

Introducing UNLIMITED Calling

Switch to the network that now offers unlimited calling to anyone in the U.S. at anytime! For only \$99.99 a month, enjoy unlimited anytime minutes - even when calling another network or landline.

Here are some of our great wireless phone offers:



LG VU

The VU(TM) has a sleek 3" color touch screen. With a 2 MP camera plus streaming video and audio it steps out from the competition. Enjoy Video Share, AT&T Music, Cellular Video capabilities and more!

\$149.99

with a 2 year agreement,
after \$50 Mail-in Rebate and
\$20 Media Discount



Motorola RAZR V3xx

(Grey)

Check out the ultra sleek next generation 3G RAZR. The MOTORAZR V3xx has a 1.3 MP camera, video playback, music and stereo Bluetooth® capabilities. Spin your favorite tunes on the MP3 music player.

\$99.99

with a 2 year agreement,
after \$50 Mail-in Rebate and
\$20 Media Discount



Nokia 6555

Get music, video, and more with the Nokia 6555. Listen to MP3s or access streaming radio for a mobile music experience. It has stereo Bluetooth® capabilities, picture and video messaging and ultra-fast 3G speeds.

\$39.99

with a 2 year agreement,
after \$50 Mail-in Rebate and
\$20 Media Discount



Sony Ericsson w580i

(Comes in Orange, Blue & Lime)

Get moving in style with the Sony Ericsson W580i Walkman® phone. This slim slider phone is loaded with multimedia features. Listen to digital music or FM radio. Take pictures with the 2MP camera, check email, and surf the web.

\$49.99

with a 2 year agreement,
after \$50 Mail-in Rebate and
\$20 MEdia Discount



Samsung A737

(Comes in Orange, Blue & Lime)

This slim and light slider is packed with heavyweight features. It has a 1.3 MP camera, supports Cellular Video and Video Share, plus is capable of blazing fast 3G data speeds. Listen to music, browse the web, and play games.

\$19.99


with a 2 year agreement,
after \$50 Mail-in Rebate and
\$20 MEdia Discount

Buy One Get One FREE!

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bundled packages

Bundling Discounts

PBT is happy to offer monthly discounts to our customers who subscribe to multiple services. Our bundled savings are simple - customers who subscribe to 3 or more different services (listed below) through PBT will be eligible for a \$10 or more monthly discount off of their combined bill.

Eligible services are:

- Local Telephone and Long Distance (as one service)
- Video Service (plans other than Broadcast Basic)
- Feature Packages (Basic Feature Package or PBT Select)
- Cyclone Internet Services
- PBT's Cingular Wireless
- Security (Pending Availability)

If a customer has 3 of the services listed above, they will receive a \$10 monthly credit
If a customer has 4 of the services listed above, they will receive a \$15 monthly credit
If a customer has 5 of the services listed above, they will receive a \$20 monthly credit
If a customer has 6 of the services listed above, they will receive a \$25 monthly credit

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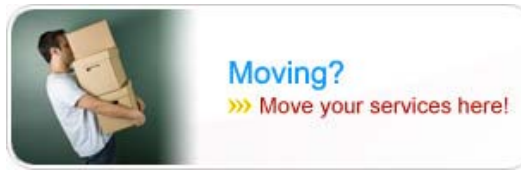

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Phone Services

Reliable phone line access for your community. With TDS Landline service, you'll enjoy consistent, quality voice transmissions and proven reliability.

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- >> [Calling Features](#)
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- >> [Voice Mail Services](#)
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- >> [National Directory Assistance](#)

Contact Us

Call us: 1-866-571-6662 or■ [E-mail us](#)

Phone Packages

Choose from a variety of packages that include local and long distance service, calling features, Internet options, and digital satellite TV.

Caller ID

Know the name and number of who's calling so you can: decide which calls to answer or return, or keep a record of dates, times, and frequency of important calls.

Calling Features

Enhance the capabilities of your phone with a wide-variety of calling features from TDS.

TDS Long Distance

Choose from a variety of long distance plans to get the Long Distance service you need to call where you want, when you want at an affordable rate.

Current Offers

- >> [Upgrade Your DSL Now!](#)
- >> [Digital Satellite Television](#)
- >> [Backup Online](#)
- >> [Up to 10Mb Broadband Internet for only 39.95](#)
- >> [Upgrade Your DSL to 10 Mb Now!](#)
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Calling Features

Enhance the capabilities of your phone with a wide-variety of calling features from TDS.

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Call us: 1-866-571-6662 or■ [E-mail us](#)**\$3.50 6-Way Calling**

per month

6-Way Calling allows you to have six people on the line at the same time.

\$3.00 Anonymous Call Rejection

per month

Anonymous Call Rejection prevents blocked calls from getting through.

\$2.25 Call Forward - Busy (Variable)

per month

Whenever your phone line is busy, forward all calls to a number you choose.

\$2.25 Call Forwarding

per month

Call Forwarding allows you to redirect all your calls to another telephone number.

\$2.25 Call Forwarding - No Answer (Variable)

per month

Whenever your phone line is not answered, forward all calls to a number you choose.

\$1.00 Call Hold

per month

Put calls on hold without the need for a second line.

\$4.00 Call Rejection

per month

Block calls from a list of pre-identified numbers.

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- >> [Save with Bundles from TDS!](#)
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\$4.00 **Call Return**
per month Call Return allows you to automatically dial the last incoming call.

\$6.00 **Call Trace**
per month Request a trace of the last incoming call to your phone line.

\$4.00 **Call Waiting**
per month Call Waiting alerts you to an incoming call while you are talking on the phone. Call Waiting can be deactivated on a per-call basis.

\$1.00 **Do-Not Disturb**
per month Keep your phone from ringing.

\$1.50 **Home Intercom - Basic**
per month Use the telephone extensions in your home as an intercom system.

\$1.00 **Hot Line**
per month Sets a phone line to automatically dial a predetermined number immediately upon dialtone.

\$3.00 **Preferred Call Forwarding**
per month Preferred Call Forwarding redirects calls from specific phone numbers to another telephone number.

\$4.00 **Repeat Dialing**
per month Repeat Dialing allows your phone to automatically redial a busy phone line for up to 30 minutes.

\$4.00 **Special Call Acceptance**
per month Increase your privacy and control over incoming phone calls by allowing calls from only certain numbers ring through.

\$1.00 **Speed Call 8**
per month Assign up to 8 easy-to-dial, 1- or 2-digit codes for telephone numbers you call often.

\$2.00 **Toll Restriction**
per month Restrict outbound toll calls such as long

distance or 900 numbers.

\$1.00 **Warm Line**
per month

Sets your phone to automatically dial a predetermined number if the phone is off the hook for a period of time.

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Specials!**BUSINESS SERVICES****Residential**St Stephen, SC >>> [Change Location](#)**Total Talk Pack Unlimited**

Total Talk Pack Unlimited is a convenient and money-saving way to make the most of your phone. You'll have everything you need, including TDS Long Distance each and every month. The Total Talk Pack is our best value to save you more.

With Total Talk Pack Unlimited, you'll receive:

- All the services you need – regardless of how you use your phone
- The convenience of one concise bill for all your services
- The same great service you've come to expect from TDS Telecom!

Total Talk Pack Unlimited includes:

- Unlimited TDS Long Distance minutes each month
- Local Service with unlimited local calls
- Caller ID Deluxe
- Caller ID on Call Waiting
- Call Waiting/Cancel Call Waiting
- 3-Way Calling
- Anonymous Call Rejection
- Priority Ringing
- Inside Wire Protection Plan

Disclaimer: Certain services are not available in all areas - check with your local TDS Telecom office. Total savings will vary and are based on the list price of individual services in your area.

Local service cost does not include federal, state, or local taxes and fees. "Unlimited local calls" is not applicable for customers with measured plans.

The use of Caller ID service also requires the use of a caller ID device (not included).

Total Talk Pack available for residential customers only (excluding Strasburg, CO).

Long distance minutes are domestic, not international and are for both Inter and IntraLATA. Minutes above the allocated minutes per month are billed at 10¢ per minute. The unlimited long distance plan (where available) provides unlimited minutes for residential voice service only. If it is determined that usage is not consistent with residential voice applications, such as for

To order, simply select your services below and click "Add to cart."

Total Talk Pack Unlimited

- ☒ [Total Talk Unlimited Long Distance](#)
\$40.55 per month
- ☒ [Total Talk Pack](#)
\$27.34 per month
- ☒ [Mandated Fees and Taxes](#)
\$6.50 per month

TOTAL VALUE OF ITEMS SELECTED: **\$74.39**

Internet access services, commercial facsimile or auto-dialing, permanent call forwarding, 3-way calling, resale, telemarketing, or other non-residential uses, TDS Telecom may immediately suspend, restrict or cancel your service without prior notice.

Subscription to Voice and Internet products are available for purchase individually as well as within bundles. Regulated voice components are available in accordance with the company's tariff.

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Get the super-fast, instant connection to the Internet you need at a very affordable rate.

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- >> [DSL Speed Demo](#)

Contact Us**Call us: 1-866-571-6662 or**■ [E-mail us](#)

~~\$59.95~~
\$39.95
 per month

DSL - Residential Service 10Mb

The fastest Internet access available—period. For Internet "power" users, gamers, and people who work from home.

~~\$49.95~~
\$29.95
 per month

DSL - Residential Service 3Mb

For Internet "power" users, gamers and those who work from home.

\$39.95
 per month

DSL - Residential Service 1.5Mb

Blazing-fast speeds that make surfing, working and shopping online a breeze.

Current Offers

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**Enjoy Dish Network®
Programming From TDS!**

**Digital Home Advantage**

starting at:
\$32.99
per mo.

- Activation Fee of \$99 (\$50 credit on first bill)
- FREE Standard Professional Installation for up to 4 tuners
- 100% digitally delivered programming
- With a 24 month commitment, get the following:
 - FREE HBO and Starz (for 3 months)
 - FREE Activation (a \$99 value)
 - \$50 credit on first bill
 - FREE Dish Home Protection Plan for 9 months (a \$53 value)

Order this package by selecting your options below:**Programming: select one**

- ☐ America's Top 100 ? **\$32.99/mo.**
- ☐ America's Top 200 ? **\$44.99/mo.**
- ☐ America's Top 250 ? **\$54.99/mo.**
- ☐ America's Everything Pak ? **\$94.98/mo.**
- ☒ Local Channels ? **\$5.00/mo.**

DishDVR Advantage

starting at:
\$39.99
per mo.

- Activation Fee of \$99 (\$50 credit on first bill)
- Includes Local Channels and DVR service fee (DVR equipment charge may apply)
- FREE Standard Professional Installation for up to 4 tuners
- 100% digitally delivered programming
- With a 24 month commitment, get the following:
 - FREE HBO and Starz (for 3 months)
 - FREE Activation (a \$99 value)
 - \$50 credit on first bill
 - FREE Dish Home Protection Plan for 9 months (a \$53 value)

Order this package by selecting your options below:**Programming: select one**

- ☒ America's Top 100 ? **\$39.99/mo.**
- ☐ America's Top 200 ? **\$49.99/mo.**
- ☐ America's Top 250 ? **\$59.99/mo.**

<input type="checkbox"/> DVR Add on ?	\$5.98/mo.
---------------------------------------	------------

Premiums	Any 2 Movie Packages
<input type="checkbox"/> HBO ?	\$14.99
<input type="checkbox"/> Showtime ?	\$12.99
<input type="checkbox"/> Starz® Movie Pak ?	\$12.99
<input type="checkbox"/> Cinemax ?	\$12.99

	\$22.00/mo.
	\$31.00/mo.
	\$40.00/mo.

Additional Fee

☐ Activation Fee ? \$99.00 one-time fee

☒ 24 month commitment ?

TOTAL VALUE OF ITEMS SELECTED: \$37.99

Add to Cart

3 FREE MONTHS OF HBO AND STARZ MOVIE PACKAGES Requires 24-month commitment to Digital Home Advantage. A customer who subscribes to qualifying programming (a minimum of America's Top 100, DishLATINO, TurboHD Bronze or a qualifying International package) plus HBO and Starz movie packages will receive a credit equal to the monthly cost of the movie packages for each of the first 3 months. After 3 months, movie package programming will continue to be billed at then-current price unless customer elects to downgrade. If customer downgrades within 30 days of end of 3-month period there will not be a Change of Service Fee for this downgrade.

\$5 TDS Bundle Discount: Customer must maintain qualifying DISH Network service and TDS services to receive a \$5 monthly bundled discount.

DIGITAL HOME ADVANTAGE ALL EQUIPMENT REMAINS THE PROPERTY OF DISH NETWORK AT ALL TIMES AND MUST BE RETURNED TO DISH NETWORK WITHIN FIFTEEN DAYS OF ACCOUNT DEACTIVATION OR CUSTOMER MUST PAY AN UNRETURNED EQUIPMENT FEE AS FOLLOWS: ViP722 DVR – \$425; ViP622 DVR – \$350; ViP612, DISH Player-DVR 522 – \$300; DISH Player-DVR 625 – \$275; ViP222 – \$250; ViP211/411 – \$175; DISH 322 – \$125; DISH 311 – \$75; DISH 301/111 – \$50; Outdoor LNBF and Quad Switch – \$50. Customer pays a \$99.00 Activation Fee. The \$99.00 Activation Fee will be waived for a customer who agrees to a 24-month commitment.

For 24-month commitment, if qualifying service is terminated prior to end of 24 months, a cancellation fee equal to the lesser of \$240 or \$10 per month for each cancelled month of service will apply. Customer will receive a \$50 promotional credit on the first bill. Customer will be required to pay a lease upgrade of \$50 for a single ViP722/622 on the account. Customer will be required to pay a lease upgrade as follows: \$99 for each DISH Player-DVR 522/625 beyond the first, \$99 for each ViP612 beyond the first, \$149 for a second ViP622 DVR receiver, \$199 for a second ViP722 DVR receiver. The lease upgrade fees are not deposits and are non-refundable. Offer requires qualifying programming purchase. Customer must provide Social Security Number (or the last 4 digits of the Social Security Number) and a valid major credit card. Participation is subject to credit approval. Qualifying package price includes a monthly equipment rental fee for the first receiver, based on model of receiver: \$5.00 for DISH Player-DVR 522/625, DISH 322, DISH 311; \$7.00 for ViP622/722 DVR, ViP612, ViP222, ViP211. In addition, customer will be charged a monthly equipment rental fee for each receiver beyond the first, based on model of receiver: \$5.00/mo. per DISH Player-DVR 522/625, DISH 322, DISH 311; \$7.00/mo. per ViP622/722 DVR, ViP612, ViP222, ViP211. Additional charges apply for other configurations. Participating retailers may require additional terms and conditions. A customer who subscribes to a qualifying programming package (America's Top 100, America's Top 200, TurboHD Bronze, TurboHD Silver, TurboHD Gold, DishLATINO Plus, DishLATINO Dos or DishLATINO Max) plus local channels and selects a qualifying dual-tuner DVR will receive a discounted monthly cost. Customer must be eligible to receive local channels to receive the discounted monthly cost. Discounted price will continue to apply unless customer downgrades from either the qualifying programming package (America's Top 100, America's Top 200, TurboHD Bronze, TurboHD Silver, TurboHD Gold, DishLATINO Plus, DishLATINO Dos or DishLATINO Max) or local channels or removes qualifying dual-tuner DVR receiver from account. Then-current prices will apply for all programming and equipment fees. The first DISH Network bill covers the first two months of service. All future bills will be for one month of service. With 24-month commitment, customer will receive DishHOME Protection Plan at no cost for the first 9 months. At the end of the 9-month period, customer must call DISH Network to cancel DishHOME Protection Plan or a \$5.99 monthly charge will apply for the service. There will not be a Change of Service Fee for this downgrade.

<input checked="" type="checkbox"/> Premiums	Any 2 Movie Packages
<input type="checkbox"/> HBO ?	\$14.99
<input type="checkbox"/> Showtime ?	\$12.99
<input type="checkbox"/> Cinemax ?	\$12.99
<input type="checkbox"/> Starz® Movie Pak ?	\$12.99

	\$20.00/mo.
	\$30.00/mo.
	\$40.00/mo.

☐ Activation Fee ? \$99.00 one-time fee

☒ 24 month commitment ?

TOTAL VALUE OF ITEMS SELECTED: \$39.99

Add to Cart

Digital Home Advantage offer is available from DISH Network and participating retailers for new, first-time DISH Network residential customers (only 1 per household) in the continental United States through 1/31/09. All prices, packages and programming subject to change without notice. Number of channels may decline. Local and state sales taxes may apply. Where applicable, monthly equipment rental fees and programming are taxed separately. Activation Fee is completely non-refundable once the system is activated. The Digital Home Advantage includes a satellite TV system with an eligible configuration of up to 4 tuners, Standard Professional Installation and choice of qualifying programming, including DishFAMILY, America's Top 100, America's Top 100 Plus, America's Top 200, America's Top 250, TurboHD Bronze, TurboHD Silver, TurboHD Gold, DishLATINO, DishLATINO Plus, DishLATINO Dos, DishLATINO Max, Great Wall TV Package, Russian Mega Pack, Antenna Plus ERT World, Polish Super Pack, Arabic Elite Super Pack, Brazil Elite Pack and Hindi Mega Pack. Other programming may qualify. For this offer, Standard Professional Installation includes typical installation of one single-dish antenna configuration, typical hook-up of up to 4 tuners to up to 4 TVs and equipment testing. More complex installations may require additional fees; other installation restrictions apply. Prices valid at time of activation only: additional fees will apply to upgrade after installation. No more than four leased tuners per account are permitted. No more than two leased dual-tuner receivers per account are permitted, or a total of four leased single-tuner receivers (including no more than two ViP211 receivers) per account if no dual-tuner receivers are chosen. Any unreturned equipment fees will automatically be charged to the customer's DISH Network account or the customer's credit or debit card provided to DISH Network. Social Security Numbers are used to obtain credit scores and will not be released to third parties except for verification and collection purposes or if required by governmental authorities. Customer authorizes DISH Network to investigate creditworthiness. Customer further authorizes DISH Network to report any payment defaults to credit reporting agencies. Customer acknowledges and agrees that DISH Network is not extending credit and that the unreturned equipment fees are not interest, a credit service fee or a finance charge. DISH Network shall determine eligibility for this offer in its sole and absolute discretion. Programming and other services provided are subject to the terms and conditions of the promotional agreement and Residential Customer Agreement, available at www.dishnetwork.com or upon request. There is a \$5.00 Change of Service Fee for each programming change except a \$10.00 Change of Service Fee for each Adult programming change. Each of Customer's receivers must be continuously connected to Customer's same land-based phone line (or broadband home network, depending on receiver model). The \$5.00 per month dual-tuner receiver additional outlet programming access fee(s) will be waived monthly for each such receiver DISH Network's equipment confirms is continuously connected to Customer's same land-based phone line (or broadband home network, depending on receiver model). DISH Network's confirmation process shall be the sole method utilized to determine if Customer's monthly additional outlet programming access fee(s) will be waived. A \$5.98 per month DISH Network DVR Service fee will be charged for each DVR receiver. A \$7.00 per month HD Enabling fee will be charged to an account that has one or more HD receivers but doesn't carry qualifying HD programming, including TurboHD Bronze, TurboHD Silver, TurboHD Gold, America's Top 100 with BronzeHD, America's Top 200 with SilverHD and America's Top 250 with GoldHD. Standard warranty includes no-cost repair/replacement of manufacturer defects during the first 90 days. After the first 90 days, a \$14.95 shipping charge applies to warranty equipment replacement by mail, and a \$99 in-home warranty trip service charge applies. See complete warranty information at www.dishnetwork.com for full terms and conditions. Subscription to adult programming is restricted with the DishFAMILY programming package. Number of HD Video on Demand channels will depend on available programming and receiver model. Number of HD Pay-Per-View channels may be limited based on customer's geographical location. ESPN and ESPN2 programming subject to change and blackout restrictions, and is licensed separately for residential and commercial use. Some games telecast locally may also be included in ESPN packages. FOX Sports Networks programming subject to blackout restrictions and licensed for residential use only. Regional sports networks not available in all areas. Local channels by satellite are only available to customers who reside in the specified local Designated Market Area (DMA). Channels may vary by market. Local channels may require an additional dish antenna from DISH Network, installed free of any charges with subscription to local channels at time of initial installation. Cities subject to change without notice. See the DISH Network Digital Home Advantage Customer Agreement for complete details. 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TO ORDER CALL 1.888.581.9799 | **DISH NETWORK**

TURBOHD BRONZE



\$24⁹⁹
MO

Order Now 

Add HD Local
Channels for only
\$5.00/month

Includes standard-definition channels



Local channels in HD available in select cities.
 HD and SD channels vary by market.

TURBOHD SILVER

The advertisement displays a grid of 24 HD channels arranged in 8 rows and 3 columns. The channels include:

- Row 1: A&E HD, family, G4, food
- Row 2: HD TREASURE, HDNet, HGTV HD, HISTORY HD
- Row 3: Lifetime HD, HD, CNN HD, Discovery HD
- Row 4: dish ON DEMAND, DISH NETWORK PAY-PER-VIEW, 20/20
- Row 5: ESPN HD, ESPN2 HD, ESPN3 HD, palladia
- Row 6: SaFi HD, tbs In HD, TLC, TNT
- Row 7: Turner HD, USA HD, The Weather Channel HD

Below the grid is a grey bar with the text "▼ PLUS ▼".

Below the plus bar are three more channels: HD NFL, HD, and Bravo HD.

Below these are two more channels: A&E HD and DIGITAL HD **.

A large black button with white text displays "\$32⁹⁹ MO" and "Order Now".

Below the button, the text reads: "Get PlatinumHD for only \$10/month".

Below that, it says: "Includes these additional 7 channels:".

Below this text is a row of seven channels: HDNet MOVIES, MGM, TV, Turner, and Smithsonian CHANNELS.

At the bottom is a gold bar with the text "TURBOHD GOLD".



**Available in: Ohio, Michigan, Iowa, Wisconsin, Minnesota, Illinois and sections of Pennsylvania and Indiana. Available in other areas with Multi Sport Pack for \$5.99/mo.

- Customer Service
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- DISH Network News
- Investor Relations
- Press Releases
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☒ Site ☐ Web Search on Road Runner

GO

South Carolina 29206

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Pricing and Packaging

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Columbia

The following are the standard rates for Time Warner Cable services available in your area. These rates do not include pricing for [special offers](#).



Please enter your zip code below for service pricing and packaging in your area:

GO

Cable

Digital Cable Pricing

All prices are in addition to your Basic Cable monthly rate listed below.

Digital Converter (Standard or HD)

\$9.95/mo

DVR Service (requires Digital Converter)

\$9.95 ea/mo

Digital Tiers

Digital Tier

\$6.95/mo

Digital Movie Tier

\$5.45/mo

Sports & Games Tier

\$5.25/mo

Nuestra Tele

\$4.95/mo

HD Tier

\$6.95/mo

Any two tiers (not including HD Tier)

\$9.95/mo

Any three tiers (not including HD Tier)

\$10.95/mo

All four tiers (not including HD Tier)

\$11.95/mo

Premium Channels

HBO

\$11.99/mo

Cinemax

\$11.99/mo

Showtime & The Movie Channel

\$11.99/mo

Starz

\$11.99/mo

Any two premiums

\$19.99/mo

Any three premiums

\$25.99/mo

All four premiums

\$30.99/mo

Analog Cable

Broadcast

\$12.02-\$14.20/mo

Basic Cable (includes Broadcast)

\$54.45-\$55.95/mo

High Speed Internet Services

Road Runner High Speed Online (7 Mbps download)

Standalone

\$49.95/mo

With Basic/Broadcast Cable and/or Digital Phone

\$47.95/mo

With Digital Cable

\$44.95/mo

Turbo Charged Road Runner (10 Mbps download)

Additional \$9.95/mo

Requires subscription to Road Runner at 7 Mbps

Road Runner Basic (1.5 Mbps download)

Standalone

\$34.95/mo

With Cable and/or Digital Phone

\$32.95/mo

Road Runner Lite (768 Kbps download)

\$24.95/mo

Earthlink High Speed Internet (7 Mbps download)

Standalone

\$49.95/mo

With Basic/Broadcast Cable and/or Digital Phone

\$47.95/mo

With Digital Cable

\$44.95/mo

Wireless Home Networking (up to 4 computers)	\$9.95/mo
Road Runner Premium Services	
Variety Pack	\$7.95/mo
AWARD Funways	\$4.95/mo
Road Runner Music	\$9.95/mo
Road Runner Music Portable	\$14.95/mo

Digital Phone Service

Digital Phone Unlimited Nationwide

(Includes unlimited calling within the United States, Canada and Puerto Rico)

With Basic/Digital Cable AND High-Speed Online	\$39.95/mo
With Basic/Digital Cable OR High-Speed Online	\$44.95/mo
Broadcast Cable only customers and non-subscribers	\$49.95/mo

Digital Phone Unlimited Carolinas

(Includes unlimited calling within North and South Carolina)

With Basic/Digital Cable AND High-Speed Online	\$29.95/mo
With Basic/Digital Cable OR High-Speed Online	\$34.95/mo
Broadcast Cable only customers and non-subscribers	\$39.95/mo

Digital Phone Local

(Must be bundled with Basic/Digital Cable or Road Runner service)

With Basic/Digital Cable AND High-Speed Online	\$24.95/mo
With Basic/Digital Cable OR High-Speed Online	\$29.95/mo

Digital Phone International OnePrice

(Must be added to Digital Phone Nationwide, Carolinas or Local, in addition to Cable or Road Runner service)

\$19.95/mo

Second Phone Line

With Digital Phone Local	\$19.95/mo
With Digital Phone Unlimited Carolinas	\$24.95/mo
With Digital Phone Unlimited Nationwide	\$29.95/mo

Voice Mail

\$3.95/mo

Installation Charges

New cable connection (includes primary and one additional outlet)	\$19.95
Additional outlet (upgrades)	\$29.95
Additional outlet (new connects)	\$19.95
Relocate existing outlet	\$19.95
Change of service equipment	\$9.95/ea
HDTV install/upgrade	\$39.95
High-speed Internet installation	\$19.95
Wireless Home Networking installation	\$39.95
Standard Digital Phone installation	\$19.95
Digital Phone second line installation (upgrades)	\$29.95
Digital Phone second line installation (new connects)	\$19.95
New (non-ported) Digital Phone number	\$5.95
Change existing Digital Phone number	\$24.95
Addressable service activation	\$2.00
Wallfish/crawlfish What's this?	\$85.00
Transfer fees	\$14.95
Remote replacement	\$13.95
Reconnect fee	\$29.95
Apartment installation	\$19.95